The Oakville, Milton and District Real Estate Board

September 2023 – Market Watch (for Public release)

Statistics are never 100% accurate - they are a tool to be used in conveying a pattern that reflects trends and changes

Oakville

Single Family	September			Year to Date		
Key Metrics	2022	2023	% Change	Thru 9-2022	Thru 9-2023	% Change
New Listings	173	244	41.00%	1,739	1,519	-12.70%
Sales	78	76	-2.60%	859	797	-7.20%
Median Sales Price*	$1,600,000	$1,652,500	3.30%	1,860,000	1,825,000	-1.90%
Average Sales Price*	$1,974,895	$1,999,094	1.20%	2,198,785	2,081,919	-5.30%
Townhouse/Condo	September			Year to Date		
Key Metrics	2022	2023	% Change	Thru 9-2022	Thru 9-2023	% Change
New Listings	145	155	6.90%	1266	1,076	-15.00%
Sales	58	57	-1.70%	680	632	-7.10%
Median Sales Price*	$971,500	$1,020,000	5.00%	$1,010,000	972,001	-3.80%
Average Sales Price*	$1,125,083	$1,037,413	-7.80%	$1,099,043	$1,049,514	-4.50%

Milton

Single Family	September			Year to Date		
Key Metrics	2022	2023	% Change	Thru 9-2022	Thru 9-2023	% Change
New Listings	56	76	35.70%	793	560	-29.40%
Sales	27	20	-25.90%	403	311	-22.80%
Median Sales Price*	$1,210,000	$1,309,500	8.20%	$1,361,000	$1,290,000	-5.20%
Average Sales Price*	$1,425,618	$1,357,188	-4.80%	$1,484,299	$1,364,849	-8.00%
Townhouse/Condo	September			Year to Date		
Key Metrics	2022	2023	% Change	Thru 9-2022	Thru 9-2023	% Change
New Listings	43	84	95.30%	868	504	-26.50%
Sales	31	19	-38.70%	398	304	-23.60%
Median Sales Price*	$720,000	$865,000	20.10%	$915,000	$890,000	-2.70%
Average Sales Price*	$768,290	$807,700	5.10%	$926,768	$864,091	-6.80%

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.