

# The Oakville, Milton and District Real Estate Board

## September 2021 – Market Watch (for Public release)

\*Statistics are never 100% accurate - they are a tool to be used in conveying a pattern that reflects trends and changes\*



Oakville						
Single Family	September			Year to Date		
Key Metrics	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
New Listings	259	167	- 35.5%	2,019	1,826	- 9.6%
Sales	168	121	- 34.9%	1,173	1,430	+ 21.9%
Median Sales Price*	\$1,577,500	\$1,735,000	+ 10.0%	\$1,361,000	\$1,675,000	+ 23.1%
Average Sales Price*	\$1,870,827	\$1,969,638	+ 5.3%	\$1,594,361	\$1,969,416	+ 23.5%
Townhouse/Condo	September			Year to Date		
Key Metrics	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
New Listings	161	132	- 18.0%	1,082	1,206	+ 11.5%
Sales	89	96	+ 7.9%	745	918	+ 23.2%
Median Sales Price*	\$800,000	\$927,500	+ 15.9%	\$775,000	\$922,944	+ 19.1%
Average Sales Price*	\$841,955	\$975,154	+ 15.8%	\$786,782	\$967,602	+ 23.0%

Milton						
Single Family	September			Year to Date		
Key Metrics	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
New Listings	84	63	- 25.0%	622	714	+ 14.8%
Sales	66	29	- 56.1%	451	538	+ 19.3%
Median Sales Price*	\$1,025,000	\$1,236,000	+ 20.6%	\$949,900	\$1,240,000	+ 30.5%
Average Sales Price*	\$1,082,959	\$1,259,457	+ 16.3%	\$1,027,061	\$1,345,216	+ 31.0%
Townhouse/Condo	September			Year to Date		
Key Metrics	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
New Listings	62	55	- 11.3%	495	666	+ 34.5%
Sales	54	40	- 25.9%	414	570	+ 37.7%
Median Sales Price*	\$683,500	\$921,558	+ 34.8%	\$697,500	\$835,000	+ 19.7%
Average Sales Price*	\$698,563	\$849,262	+ 21.6%	\$670,905	\$810,117	+ 20.7%

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.  
A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.