

## The Canadian Real Estate Association

#### News Release

#### Canadian home sales edge up again in September

Ottawa, ON, October 13, 2017

According to statistics<sup>1</sup> released today by The Canadian Real Estate Association (CREA), national home sales in September rose modestly from the previous month but remained down from levels recorded one year ago.

#### Highlights:

- National home sales rose 2.1% from August to September.
- Actual (not seasonally adjusted) activity stood 11% below last September's level.
- The number of newly listed homes rebounded by 4.9% from August to September.
- The MLS® Home Price Index (HPI) was up 10.7% year-over-year (y-o-y) in September 2017.
- The national average sale price climbed by 2.8% y-o-y in September.

The number of homes sold via Canadian MLS® Systems edged up 2.1% in September 2017. The small gain builds on an even smaller increase in August, but leaves national home sales almost 12% below the record set in March. (Chart A)

Activity was up between August and September in about half of all local markets, led by Greater Vancouver and Vancouver Island, the Greater Toronto Area (GTA), London and St. Thomas, and Barrie. In and around the Greater Golden Horseshoe region, some markets posted monthly sales gains while activity in others remained near recent lows or fell further.



Actual (not seasonally adjusted) activity was down 11% in September 2017 compared

\* Data table available to media upon request, for purposes of reprinting only.

to the record for the month in 2016. Sales were down from year-ago levels in close to three-quarters of all local markets, led by the GTA and nearby housing markets.

"National sales appear to be stabilizing," said CREA President Andrew Peck. "While encouraging, it's too early to tell if this is the beginning of a longer-term trend. The national result continues to be influenced heavily by trends in Toronto and Vancouver but housing market conditions vary widely across Canada. All real estate is local, and REALTORS® remain your best source for information about sales and listings where you live or might like to."

"Further tightening of federal regulations aimed at cooling housing markets in Toronto and Vancouver risks creating collateral damage in markets elsewhere in Canada," said Gregory Klump, CREA's Chief Economist. "It also jeopardizes Canadian economic growth, which is already showing signs of fading."

The number of newly listed homes rebounded by almost 5% in September following three consecutive monthly declines. The national result was largely the result of a jump in new supply in the GTA.

<sup>1</sup> All figures in this release except price measures are seasonally adjusted unless otherwise noted. Removing normal seasonal variations enables meaningful analysis of monthly changes and fundamental trends.



With new listings up by more than sales in September, the national sales-to-new listings ratio eased to 55.7% compared to 57.2% in August. A national sales-to-new listings ratio of between 40% and 60% is generally consistent with balanced national housing market, with readings below and above this range indicating buyers' and sellers' markets respectively.

That said, this rule of thumb varies among local markets. Considering the degree and duration that current market balance is above or below its long-term average is a more sophisticated way of gauging whether local housing market conditions favour buyers or sellers. (Market balance measures that are within one standard deviation of the long-term average are generally consistent with balanced market conditions).

Based on a comparison of the sales-to-new listings ratio with its long-term average, about two-thirds of all local markets were in balanced market territory in September 2017.

The number of months of inventory is another important measure of the balance between housing supply and demand. It represents how long it would take to liquidate current inventories at the current rate of sales activity.

There were 5 months of inventory on a national basis at the end of September 2017, unchanged from August and broadly in line with the long-term average for the measure.

At 2.4 months, the number of months of inventory in the Greater Golden Horseshoe region is up sharply from the all-time low of 0.8 months reached in February and March. However, it remains below the region's long-term average of 3.1 months.

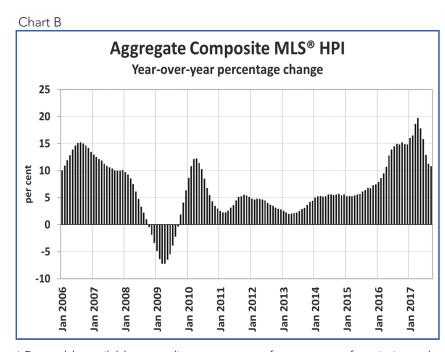
The Aggregate Composite MLS® HPI rose by 10.7% y-o-y in September 2017, representing a further deceleration in y-o-y gains since April. (Chart B)

The deceleration in price gains largely reflects softening price trends in Greater Golden Horseshoe housing markets tracked by the index.

Price gains diminished in September among the ground-level benchmark homes tracked by the index and accelerated slightly for apartment units.

Apartment units again posted the largest y-o-y gains in September (+19.8%), followed by townhouse/row units (+13.5%), one-storey single family homes (+7.9%), and two-storey single family homes (+7.2%).

While price trends continue to vary widely by region, benchmark home prices were up from year-ago levels in all 13 markets tracked by the MLS® HPI – something that has not happened in close to seven years.



\* Data table available to media upon request, for purposes of reprinting only.



After having dipped in the second half of last year, benchmark home prices in the Lower Mainland of British Columbia have recovered and now stand at new highs (Greater Vancouver: +10.9% y-o-y; Fraser Valley: +16.2% y-o-y).

Benchmark home price increases have slowed to about 15% on a y-o-y basis in Victoria, while still running at about 20% elsewhere on Vancouver Island.

Price gains slowed further on a y-o-y basis in Greater Toronto, Oakville-Milton and Guelph; however, prices in those markets remain well above year-ago levels (Greater Toronto: +12.2% y-o-y; Oakville-Milton: +8.8% y-o-y; Guelph: +17.3% y-o-y).

Calgary benchmark prices remained just inside positive territory on a y-o-y basis in September (+0.6%). Meanwhile, home prices accelerated on a y-o-y basis in Regina (+7.7% y-o-y) and turned positive in Saskatoon, posting their first y-o-y gain since mid-2015.

Benchmark home price growth accelerated in Ottawa (+6.2% y-o-y overall, led by a 7.2% increase in one-storey single family home prices), Greater Montreal (+5.1% y-o-y overall, led by an 8.3% increase in prices for townhouse/row units), and Greater Moncton (+5.4% y-o-y overall, led by a 7.2% increase in one-storey single family home prices)

For Ottawa and Greater Montreal, the September 2017 y-o-y price gains were the largest since November 2010 and May 2011 respectively. (Table 1)

The MLS® Home Price Index (MLS® HPI) provides the best way of gauging price trends because average price trends are prone to being strongly distorted by changes in the mix of sales activity from one month to the next.

The actual (not seasonally adjusted) national average price for homes sold in September 2017 was just over \$487,000, up almost 3% from one year ago. The national average price is heavily skewed by sales in Greater Vancouver and Greater Toronto, two of Canada's most active and expensive markets. Excluding these two markets from calculations trims more than \$110,000 from the national average price (to just above \$374,500).



Table 1

	MLS	® Home P	rice Index	Benchmar	k Price		
	September			Percentage	Change vs.		
Composite HPI:	2017	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Aggregate	\$602,600	0.04	-2.24	1.94	10.75	35.76	47.66
Lower Mainland	\$936,400	0.72	4.51	12.04	12.38	64.41	70.56
Greater Vancouver	\$1,037,300	0.74	3.87	11.15	10.92	62.30	70.14
Fraser Valley	\$746,000	0.76	5.99	14.29	16.24	71.00	72.65
Vancouver Island	\$436,900	0.71	4.44	12.80	20.07	44.83	45.42
Victoria	\$620,700	0.00	1.54	8.02	15.38	45.56	43.62
Calgary	\$435,400	-0.25	-0.10	1.47	0.60	-4.11	13.16
Regina	\$320,000	2.24	7.47	9.09	7.70	8.77	3.56
Saskatoon	\$326,700	3.15	6.59	7.68	3.59	2.58	7.73
Guelph	\$410,500	-0.25	-2.67	3.47	17.28	35.82	50.11
Oakville-Milton	\$708,600	0.66	-3.65	-7.90	8.83	42.83	60.95
Greater Toronto	\$750,800	-0.60	-7.39	-2.79	12.22	45.89	63.58
Ottawa	\$367,500	0.62	1.81	5.02	6.18	9.89	10.71
Greater Montreal	\$327,600	0.36	1.13	2.85	5.09	9.43	12.04
Greater Moncton	\$175,300	-0.20	1.78	4.12	5.45	11.53	13.57

Interactive tables and charts for MLS® Home Price Index data on Composite, Single family homes (including separate indices for one- and two-storey homes), Townhouse/row units, and Apartment units are available at http://www.crea.ca/housing-market-stats/mls-home-price-index/hpi-tool/.

Data table available to media upon request, for purposes of reprinting only.

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PLEASE NOTE: The information contained in this news release combines both major market and national sales information from MLS® Systems from the previous month.

CREA cautions that average price information can be useful in establishing trends over time, but does not indicate actual prices in centres comprised of widely divergent neighbourhoods or account for price differential between geographic areas. Statistical information contained in this report includes all housing types.

MLS® Systems are co-operative marketing systems used only by Canada's real estate Boards to ensure maximum exposure of properties listed for sale.

The Canadian Real Estate Association (CREA) is one of Canada's largest single-industry trade associations, representing more than 120,000 REALTORS® working through some 90 real estate Boards and Associations.

Further information can be found at http://crea.ca/statistics.

#### For more information, please contact:

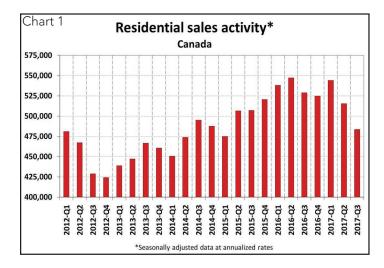
Pierre Leduc, Media Relations The Canadian Real Estate Association Tel.: 613-237-7111 or 613-884-1460

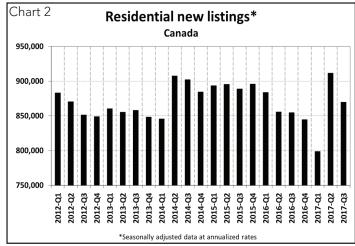
E-mail: pleduc@crea.ca

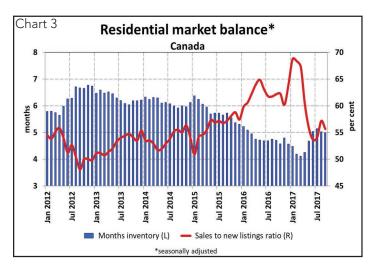


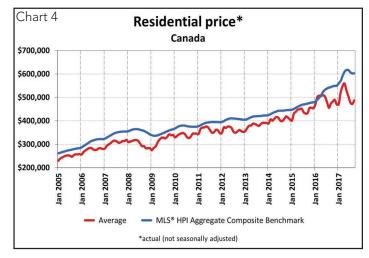


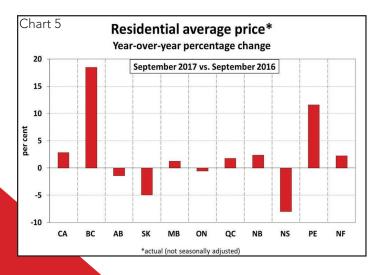
#### National Charts

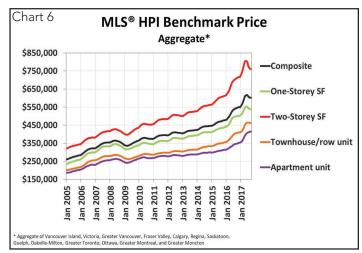






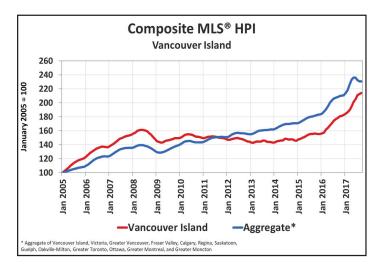


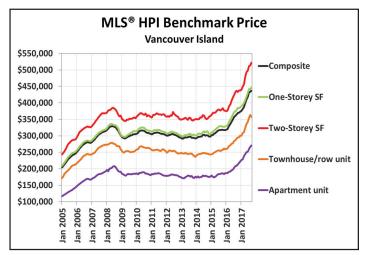


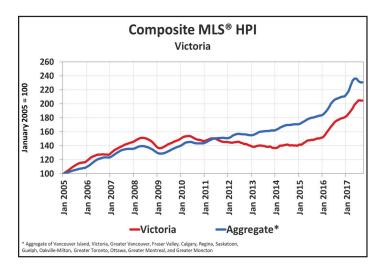


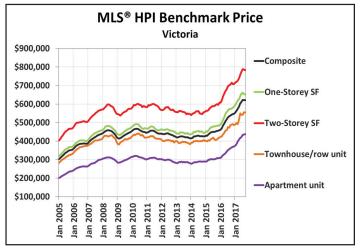


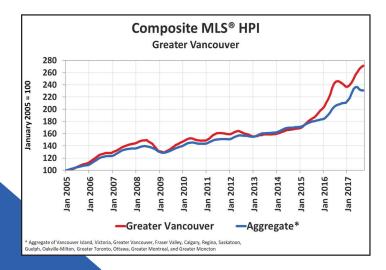
#### MLS® Home Price Index

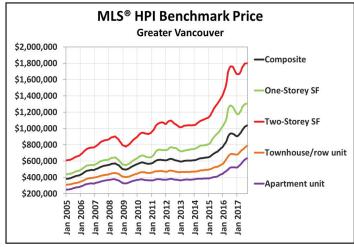


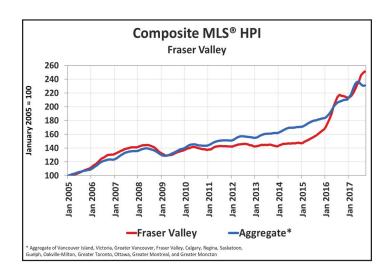


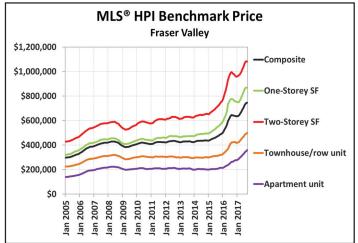


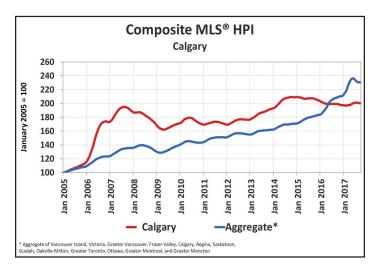


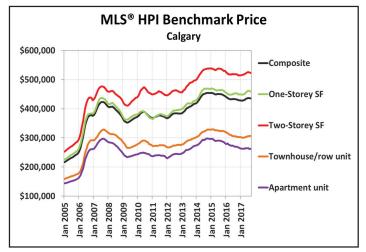


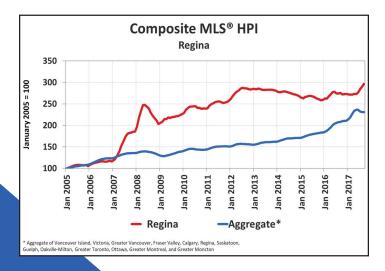


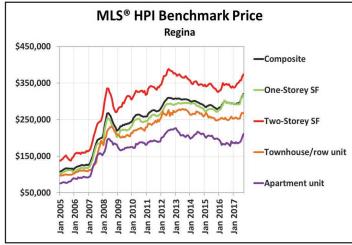






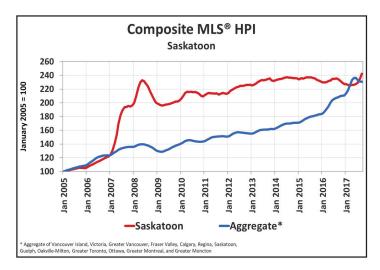


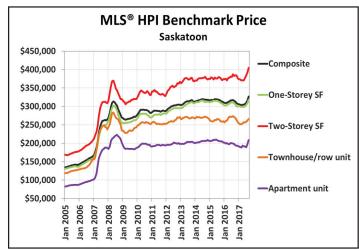


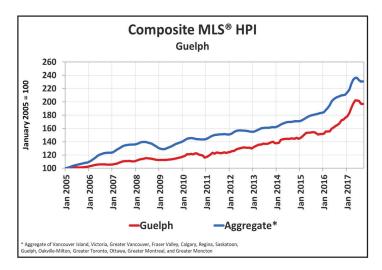


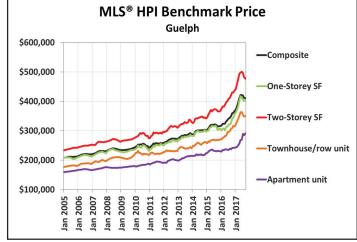


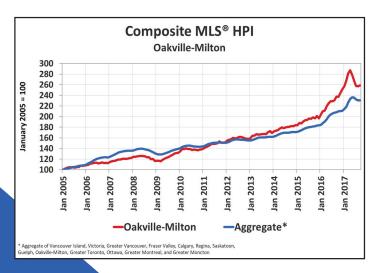
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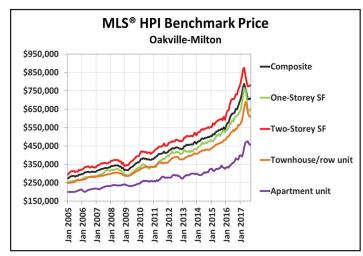


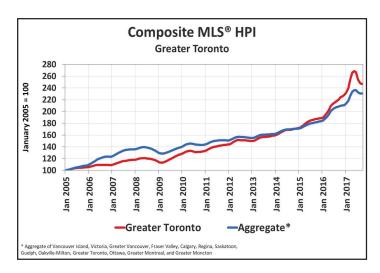


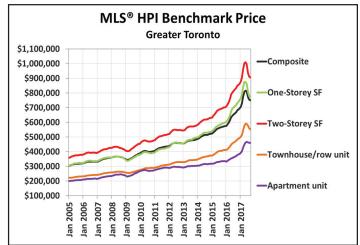


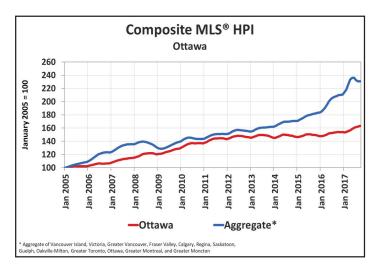


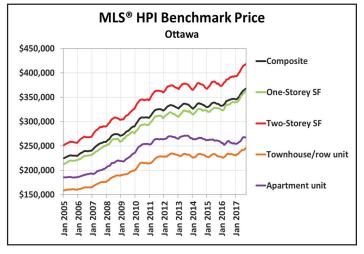


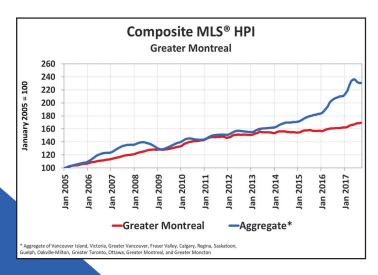


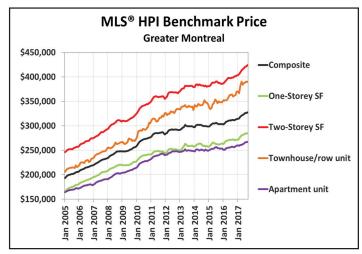






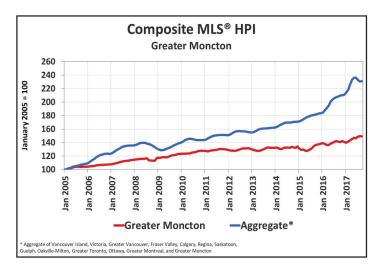


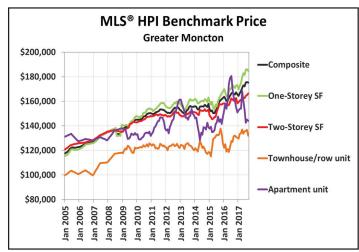






#### MLS® Home Price Index





#### Dollar Volume over MLS® Systems of Select Canadian Real Estate Boards & Associations September 2017

			Tot	tal¹					Resid	lential		
		s.a.²			nsa³			s.a.²			nsa³	
Dollar Volume*	Sep 2017	Aug 2017	monthly percentage change	Sep 2017	Sep 2016	year-over-year percentage change	Sep 2017	Aug 2017	monthly percentage change	Sep 2017	Sep 2016	year-over-year percentage change
Fraser Valley	1,387.7	1,341.3	3.5	1,148.3	778.2	47.6	1,334.8	1,294.6	3.1	1,098.7	742.7	47.9
Greater Vancouver	3,663.5	3,370.0	8.7	3,005.0	2,108.8	42.5	3,478.0	3,251.1	7.0	2,919.7	1,992.0	46.6
Victoria	484.9	457.5	6.0	430.3	460.2	-6.5	453.1	440.2	2.9	408.2	435.3	-6.2
Calgary	971.9	972.7	-0.1	937.7	962.3	-2.5	918.6	900.3	2.0	878.7	900.6	-2.4
Edmonton	610.5	609.6	0.1	617.0	623.8	-1.1	601.0	607.0	-1.0	602.4	554.9	8.6
Regina	97.2	98.2	-1.0	102.5	100.7	1.8	89.7	90.9	-1.3	92.9	94.2	-1.4
Saskatoon	123.5	126.2	-2.2	120.7	151.5	-20.4	113.5	119.4	-4.9	113.1	148.7	-23.9
Winnipeg	336.6	329.9	2.0	336.1	335.7	0.1	323.3	312.4	3.5	324.7	327.2	-0.8
Hamilton-Burlington	578.8	593.3	-2.5	504.1	610.4	-17.4	540.1	560.5	-3.6	468.3	587.9	-20.3
Kitchener-Waterloo	252.3	240.9	4.7	215.0	234.9	-8.4	238.6	213.2	11.9	204.6	214.2	-4.5
London and St Thomas	304.1	251.5	20.9	287.6	281.7	2.1	281.9	237.4	18.8	263.8	258.6	2.0
Niagara Region	210.1	232.5	-9.6	210.0	307.8	-31.8	188.3	205.2	-8.2	188.5	270.9	-30.4
Ottawa	591.7	601.8	-1.7	553.8	512.5	8.0	570.2	571.9	-0.3	532.0	499.8	6.4
Sudbury	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
Thunder Bay	42.4	44.9	-5.7	49.2	56.4	-12.8	39.9	43.6	-8.4	46.7	54.7	-14.6
Greater Toronto <sup>†</sup>	5,422.4	5,132.1	5.7	4,947.2	7,483.5	-33.9	5,405.7	5,122.7	5.5	4,947.2	7,483.5	-33.9
Windsor-Essex	144.9	157.4	-7.9	130.1	138.0	-5.7	135.6	140.4	-3.4	121.6	124.1	-2.1
Trois Rivières CMA	23.2	19.9	16.5	17.7	14.7	21.0	18.4	15.6	18.1	14.3	12.9	10.2
Montreal CMA	1,402.2	1,373.2	2.1	1,155.6	1,076.0	7.4	1,322.0	1,303.2	1.4	1,088.5	1,011.5	7.6
Gatineau CMA	89.1	90.3	-1.3	77.5	80.4	-3.7	84.0	86.9	-3.4	72.1	77.3	-6.7
Quebec CMA	170.3	176.6	-3.6	134.0	119.3	12.4	156.1	150.6	3.6	120.6	107.8	11.9
Saguenay CMA	18.6	15.9	16.9	17.7	17.3	2.0	17.6	14.9	18.3	15.9	14.4	10.4
Sherbrooke CMA	33.6	32.0	4.8	27.7	35.8	-22.7	30.1	30.3	-0.9	25.9	31.9	-18.9
Saint John	33.9	33.5	1.3	37.2	32.5	14.6	31.5	30.6	3.0	33.9	28.7	18.1
Halifax-Dartmouth	132.4	139.5	-5.1	124.5	142.3	-12.5	127.8	132.1	-3.3	119.1	135.5	-12.1
Newfoundland & Labrador	87.3	91.7	-4.8	98.8	110.0	-10.2	82.1	85.2	-3.6	93.3	105.9	-11.8
Canada	21,818.9	20,938.2	4.2	19,956.2	21,797.5	-8.4	20,751.7	19,961.0	4.0	19,035.7	20,800.0	-8.5

in millions of dollars

<sup>†</sup>Detailed data for the Toronto Real Estate Board (TREB) market area can be found at http://www.torontorealestateboard.com/market\_news/market\_watch/index.htm

<sup>&</sup>lt;sup>1</sup> Total = Residential + Non-residential

<sup>&</sup>lt;sup>2</sup> Seasonally adjusted

<sup>&</sup>lt;sup>3</sup> Not seasonally adjusted

#### Sales Activity over MLS® Systems of Select Canadian Real Estate Boards & Associations September 2017

			Tot	tal¹					Resid	lential		
		s.a.²			nsa³			s.a.²			nsa³	
Sales Activity	Sep 2017	Aug 2017	monthly percentage change	Sep 2017	Sep 2016	year-over-year percentage change	Sep 2017	Aug 2017	monthly percentage change	Sep 2017	Sep 2016	year-over-year percentage change
Fraser Valley	1,892	1,869	1.2	1,619	1,305	24.1	1,831	1,811	1.1	1,560	1,246	25.2
Greater Vancouver	3,488	3,319	5.1	2,952	2,364	24.9	3,414	3,218	6.1	2,881	2,304	25.0
Victoria	701	699	0.3	640	781	-18.1	670	656	2.1	606	727	-16.6
Calgary	2,041	2,006	1.7	1,991	2,003	-0.6	1,942	1,890	2.8	1,899	1,917	-0.9
Edmonton	1,656	1,625	1.9	1,660	1,665	-0.3	1,597	1,591	0.4	1,610	1,499	7.4
Regina	290	291	-0.3	308	320	-3.7	278	277	0.4	295	302	-2.3
Saskatoon	350	384	-8.9	358	444	-19.4	328	359	-8.6	337	431	-21.8
Winnipeg	1,159	1,093	6.0	1,193	1,216	-1.9	1,090	1,020	6.9	1,126	1,149	-2.0
Hamilton-Burlington	1,019	1,044	-2.4	904	1,212	-25.4	976	998	-2.2	861	1,165	-26.1
Kitchener-Waterloo	551	515	7.0	474	571	-17.0	522	479	9.0	460	539	-14.7
London and St Thomas	915	740	23.6	875	947	-7.6	883	694	27.2	826	899	-8.1
Niagara Region	522	583	-10.5	521	850	-38.7	476	532	-10.5	472	768	-38.5
Ottawa	1,516	1,541	-1.6	1,435	1,433	0.1	1,457	1,481	-1.6	1,368	1,380	-0.9
Sudbury	n/a	n/a	-	n/a	n/a	-	n/a	n/a		n/a	n/a	-
Thunder Bay	194	210	-7.6	221	245	-9.8	175	202	-13.4	199	231	-13.9
Greater Toronto <sup>†</sup>	6,776	6,581	3.0	6,379	9,902	-35.6	6,769	6,580	2.9	6,379	9,902	-35.6
Windsor-Essex	549	600	-8.5	505	626	-19.3	529	560	-5.5	483	581	-16.9
Trois Rivières CMA	119	102	16.7	102	85	20.0	113	92	22.8	93	74	25.7
Montreal CMA	3,668	3,637	0.9	3,020	2,864	5.4	3,520	3,552	-0.9	2,893	2,742	5.5
Gatineau CMA	369	365	1.1	335	336	-0.3	342	348	-1.7	307	320	-4.1
Quebec CMA	621	600	3.5	486	431	12.8	587	575	2.1	454	405	12.1
Saguenay CMA	99	87	13.8	93	87	6.9	95	89	6.7	86	82	4.9
Sherbrooke CMA	156	154	1.3	124	136	-8.8	145	141	2.8	115	123	-6.5
Saint John	202	199	1.5	224	190	17.9	174	168	3.6	194	160	21.2
Halifax-Dartmouth	496	481	3.1	468	464	0.9	456	457	-0.2	437	440	-0.7
Newfoundland & Labrador	344	369	-6.8	396	454	-12.8	327	340	-3.8	370	429	-13.8
Canada	43,607	42,653	2.2	41,727	46,793	-10.8	41,077	40,216	2.1	39,080	43,900	-11.0

<sup>†</sup>Detailed data for the Toronto Real Estate Board (TREB) market area can be found at http://www.torontorealestateboard.com/market\_news/market\_watch/index.htm

<sup>&</sup>lt;sup>1</sup> Total = Residential + Non-residential

<sup>&</sup>lt;sup>2</sup> Seasonally adjusted

<sup>&</sup>lt;sup>3</sup> Not seasonally adjusted

### New Listings over MLS® Systems of Select Canadian Real Estate Boards & Associations September 2017

			Tot	al¹					Resid	ential		
		s.a. <sup>2</sup>			nsa³			s.a. <sup>2</sup>			nsa³	
New Listings	Sep 2017	Aug 2017	monthly percentage change	Sep 2017	Sep 2016	year-over-year percentage change	Sep 2017	Aug 2017	monthly percentage change	Sep 2017	Sep 2016	year-over-year percentage change
Fraser Valley	2,873	2,498	15.0	2,848	2,709	5.1	2,636	2,330	13.1	2,630	2,460	6.9
Greater Vancouver	5,342	4,888	9.3	5,735	5,152	11.3	5,058	4,787	5.7	5,490	4,947	11.0
Victoria	1,083	1,057	2.5	1,072	1,050	2.1	983	985	-0.2	979	951	2.9
Calgary	4,189	4,131	1.4	4,422	4,005	10.4	3,855	3,780	2.0	4,083	3,691	10.6
Edmonton	3,612	3,567	1.3	3,549	3,540	0.3	3,398	3,417	-0.6	3,380	3,075	9.9
Regina	690	725	-4.8	680	694	-2.0	607	643	-5.6	600	618	-2.9
Saskatoon	1,095	1,113	-1.6	1,121	1,145	-2.1	969	986	-1.7	1,001	1,036	-3.4
Winnipeg	1,899	1,924	-1.3	2,021	2,025	-0.2	1,699	1,738	-2.2	1,802	1,823	-1.2
Hamilton-Burlington	1,879	1,683	11.6	2,083	1,806	15.3	1,767	1,565	12.9	1,970	1,667	18.2
Kitchener-Waterloo	821	745	10.2	814	749	8.7	752	692	8.7	750	666	12.6
London and St Thomas	1,518	1,044	45.4	1,506	1,474	2.2	1,279	1,027	24.5	1,316	1,282	2.7
Niagara Region	1,044	944	10.6	1,075	1,008	6.6	919	821	11.9	958	867	10.5
Ottawa	2,389	2,515	-5.0	2,373	2,670	-11.1	2,169	2,284	-5.0	2,133	2,423	-12.0
Sudbury	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
Thunder Bay	327	322	1.6	340	347	-2.0	266	282	-5.7	288	319	-9.7
Greater Toronto <sup>†</sup>	14,771	12,379	19.3	16,469	15,111	9.0	14,791	12,436	18.9	16,469	15,111	9.0
Windsor-Essex	895	984	-9.0	820	956	-14.2	782	822	-4.9	701	742	-5.5
Trois Rivières CMA	188	179	5.0	189	188	0.5	165	164	0.6	163	165	-1.2
Montreal CMA	6,085	6,025	1.0	6,339	6,598	-3.9	5,632	5,648	-0.3	5,863	6,182	-5.2
Gatineau CMA	715	754	-5.2	699	762	-8.3	649	678	-4.3	610	673	-9.4
Quebec CMA	1,202	1,241	-3.1	1,211	1,244	-2.7	1,093	1,126	-2.9	1,097	1,138	-3.6
Saguenay CMA	205	224	-8.5	203	225	-9.8	178	217	-18.0	175	202	-13.4
Sherbrooke CMA	268	303	-11.6	273	356	-23.3	244	255	-4.3	239	291	-17.9
Saint John	534	466	14.6	499	430	16.0	362	340	6.5	343	323	6.2
Halifax-Dartmouth	815	868	-6.1	786	971	-19.1	740	755	-2.0	680	774	-12.1
Newfoundland & Labrador	1,081	1,130	-4.3	1,066	1,052	1.3	917	873	5.0	904	880	2.7
Canada	82,587	78,339	5.4	84,333	82,861	1.8	73,812	70,368	4.9	76,024	74,164	2.5

<sup>†</sup>Detailed data for the Toronto Real Estate Board (TREB) market area can be found at http://www.torontorealestateboard.com/market\_news/market\_watch/index.htm

<sup>&</sup>lt;sup>1</sup> Total = Residential + Non-residential

<sup>&</sup>lt;sup>2</sup> Seasonally adjusted

<sup>&</sup>lt;sup>3</sup> Not seasonally adjusted

### Average Sale Price over MLS® Systems of Select Canadian Real Estate Boards & Associations September 2017

			Tot	tal <sup>1</sup>					Resid	lential		
		s.a.²			nsa³			s.a.²			nsa³	
Average Price*	Sep 2017	Aug 2017	monthly percentage change	Sep 2017	Sep 2016	year-over-year percentage change	Sep 2017	Aug 2017	monthly percentage change	Sep 2017	Sep 2016	year-over-year percentage change
Fraser Valley	724,007	713,869	1.4	709,254	596,311	18.9	724,438	707,978	2.3	704,276	596,080	18.2
Greater Vancouver	1,055,089	1,000,767	5.4	1,017,941	892,059	14.1	1,046,982	1,006,201	4.1	1,013,421	864,566	17.2
Victoria	669,178	639,909	4.6	672,298	589,227	14.1	670,791	651,456	3.0	673,645	598,740	12.5
Calgary	473,260	478,207	-1.0	470,991	480,416	-2.0	465,827	466,832	-0.2	462,700	469,818	-1.5
Edmonton	374,191	381,154	-1.8	371,697	374,672	-0.8	375,394	380,270	-1.3	374,149	370,184	1.1
Regina	332,513	325,351	2.2	332,924	314,624	5.8	317,725	324,378	-2.1	315,021	312,061	0.9
Saskatoon	342,756	332,919	3.0	337,020	341,323	-1.3	336,493	331,805	1.4	335,614	345,035	-2.7
Winnipeg	289,919	296,361	-2.2	281,764	276,057	2.1	294,113	299,872	-1.9	288,334	284,799	1.2
Hamilton-Burlington	563,848	569,411	-1.0	557,683	503,669	10.7	549,395	561,156	-2.1	543,927	504,626	7.8
Kitchener-Waterloo	453,657	457,067	-0.7	453,657	411,314	10.3	444,847	441,632	0.7	444,847	397,444	11.9
London and St Thomas	333,153	336,466	-1.0	328,736	297,475	10.5	321,220	331,527	-3.1	319,382	287,679	11.0
Niagara Region	405,055	401,774	0.8	403,148	362,166	11.3	396,918	391,086	1.5	399,377	352,752	13.2
Ottawa	390,812	396,355	-1.4	385,920	357,666	7.9	392,544	390,693	0.5	388,877	362,176	7.4
Sudbury	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
Thunder Bay	215,729	214,010	0.8	222,666	230,369	-3.3	226,587	216,705	4.6	234,909	237,004	-0.9
Greater Toronto <sup>†</sup>	785,132	774,655	1.4	775,546	755,755	2.6	785,099	774,661	1.3	775,546	755,755	2.6
Windsor-Essex	263,034	257,512	2.1	257,575	220,401	16.9	256,679	248,889	3.1	251,675	213,624	17.8
Trois Rivières CMA	173,828	189,718	-8.4	n/a	n/a	-	157,412	163,835	-3.9	157,412	175,464	-10.3
Montreal CMA	376,301	373,989	0.6	n/a	n/a	-	369,825	371,015	-0.3	374,304	364,862	2.6
Gatineau CMA	234,890	245,338	-4.3	n/a	n/a	-	242,914	246,496	-1.5	240,699	245,655	-2.0
Quebec CMA	274,212	299,597	-8.5	n/a	n/a	-	264,670	261,767	1.1	264,406	265,028	-0.2
Saguenay CMA	191,332	178,196	7.4	n/a	n/a	-	187,949	176,715	6.4	184,319	175,835	4.8
Sherbrooke CMA	221,525	193,822	14.3	n/a	n/a	-	221,352	202,374	9.4	224,180	262,368	-14.6
Saint John	166,089	164,814	0.8	166,089	170,936	-2.8	174,665	172,803	1.1	174,665	179,350	-2.6
Halifax-Dartmouth	267,859	286,066	-6.4	265,972	306,749	-13.3	274,794	285,506	-3.8	272,491	308,056	-11.5
Newfoundland & Labrador	251,247	248,243	1.2	249,501	242,354	2.9	257,530	250,548	2.8	252,265	246,757	2.2
Canada	494,931	487,063	1.6	478,257	465,829	2.7	501,335	493,812	1.5	487,095	473,805	2.8

<sup>\*</sup> Weighted residential average prices for Quebec (provided by Québec Federation of Real Estate Boards); does not affect weighted and unweighted national average price calculations. Information on Quebec's weighted average price calculation can be found at: http://www.fciq.ca/pdf/Carrefour/definitions/en/prix\_moyen\_pondere\_a.pdf

<sup>†</sup>Detailed data for the Toronto Real Estate Board (TREB) market area can be found at http://www.torontorealestateboard.com/market\_news/market\_watch/index.htm

<sup>&</sup>lt;sup>1</sup> Total = Residential + Non-residential

<sup>&</sup>lt;sup>2</sup> Seasonally adjusted

<sup>&</sup>lt;sup>3</sup> Not seasonally adjusted

### Sales as a Percentage of New Listings over MLS® Systems of Select Canadian Real Estate Boards & Associations September 2017

			Tot	tal¹					Resid	ential		
		s.a.²			nsa³			s.a. <sup>2</sup>			nsa³	
Sales as a Percentage of New Listings*	Sep 2017	Aug 2017	monthly change	Sep 2017	Sep 2016	year-over-year change	Sep 2017	Aug 2017	monthly change	Sep 2017	Sep 2016	year-over-year change
Fraser Valley	65.9	74.8	-8.9	67.6	72.4	-4.8	69.5	77.7	-8.2	70.7	75.5	-4.8
Greater Vancouver	65.3	67.9	-2.6	63.2	72.4	-9.2	67.5	67.2	0.3	64.8	74.2	-9.4
Victoria	64.7	66.1	-1.4	73.2	79.7	-6.5	68.2	66.6	1.6	76.1	83.0	-6.9
Calgary	48.7	48.6	0.1	52.6	50.3	2.3	50.4	50.0	0.4	54.9	52.5	2.4
Edmonton	45.8	45.6	0.2	47.7	45.9	1.8	47.0	46.6	0.4	48.8	47.9	0.9
Regina	42.0	40.1	1.9	41.6	45.5	-3.9	45.8	43.1	2.7	44.5	48.8	-4.3
Saskatoon	32.0	34.5	-2.5	34.3	36.4	-2.1	33.8	36.4	-2.6	36.3	38.2	-1.9
Winnipeg	61.0	56.8	4.2	58.5	56.6	1.9	64.2	58.7	5.5	61.8	59.6	2.2
Hamilton-Burlington	54.2	62.0	-7.8	68.6	81.0	-12.4	55.2	63.8	-8.6	70.2	83.9	-13.7
Kitchener-Waterloo	67.1	69.1	-2.0	74.3	75.9	-1.6	69.4	69.2	0.2	77.4	80.3	-2.9
London and St Thomas	60.3	70.9	-10.6	73.8	58.8	15.0	69.0	67.6	1.4	77.2	65.3	11.9
Niagara Region	50.0	61.8	-11.8	70.9	79.0	-8.1	51.8	64.8	-13.0	74.5	84.4	-9.9
Ottawa	63.5	61.3	2.2	59.1	48.2	10.9	67.2	64.8	2.4	62.5	50.7	11.8
Sudbury	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
Thunder Bay	59.3	65.2	-5.9	62.3	61.1	1.2	65.8	71.6	-5.8	68.2	66.8	1.4
Greater Toronto <sup>†</sup>	45.9	53.2	-7.3	56.8	72.0	-15.2	45.8	52.9	-7.1	56.8	72.0	-15.2
Windsor-Essex	61.3	61.0	0.3	67.7	65.1	2.6	67.6	68.1	-0.5	74.8	73.0	1.8
Trois Rivières CMA	63.3	57.0	6.3	55.0	55.6	-0.6	68.5	56.1	12.4	57.7	57.7	0.0
Montreal CMA	60.3	60.4	-0.1	59.0	52.4	6.6	62.5	62.9	-0.4	60.9	54.0	6.9
Gatineau CMA	51.6	48.4	3.2	47.4	42.6	4.8	52.7	51.3	1.4	50.8	44.9	5.9
Quebec CMA	51.7	48.3	3.4	49.6	46.1	3.5	53.7	51.1	2.6	51.8	48.5	3.3
Saguenay CMA	48.3	38.8	9.5	42.6	42.1	0.5	53.4	41.0	12.4	44.6	44.8	-0.2
Sherbrooke CMA	58.2	50.8	7.4	51.8	45.9	5.9	59.4	55.3	4.1	55.2	49.3	5.9
Saint John	37.8	42.7	-4.9	41.3	38.1	3.2	48.1	49.4	-1.3	49.0	43.8	5.2
Halifax-Dartmouth	60.9	55.4	5.5	52.4	47.3	5.1	61.6	60.5	1.1	57.6	51.6	6.0
Newfoundland & Labrador	31.8	32.7	-0.9	30.5	35.8	-5.3	35.7	38.9	-3.2	34.9	40.7	-5.8
Canada	52.8	54.4	-1.6	56.5	58.0	-1.5	55.7	57.2	-1.5	59.4	61.7	-2.3

<sup>\*</sup>Actual (not seasonally adjusted) data for sales-to-new listings ratios are based on a 12-month moving average

<sup>†</sup>Detailed data for the Toronto Real Estate Board (TREB) market area can be found at http://www.torontorealestateboard.com/market\_news/market\_watch/index.htm

<sup>&</sup>lt;sup>1</sup> Total = Residential + Non-residential

<sup>&</sup>lt;sup>2</sup> Seasonally adjusted

<sup>&</sup>lt;sup>3</sup> Not seasonally adjusted

### Dollar Volume over MLS® Systems of Select Canadian Real Estate Boards & Associations September 2017

Year to date

			То	tal¹					Resid	lential		
		s.a.²			nsa³			s.a.²			nsa³	
Dollar Volume*	Sep 2017 YTD	Sep 2016 YTD	percentage change	Sep 2017 YTD	Sep 2016 YTD	percentage change	Sep 2017 YTD	Sep 2016 YTD	percentage change	Sep 2017 YTD	Sep 2016 YTD	percentage change
Fraser Valley	11,269.9	13,291.6	-15.2	12,278.0	14,084.5	-12.8	10,654.2	12,705.4	-16.1	11,722.5	13,490.5	-13.1
Greater Vancouver	27,842.0	34,965.4	-20.4	30,048.7	36,633.5	-18.0	27,099.5	34,213.1	-20.8	29,378.5	35,876.4	-18.1
Victoria	4,252.4	4,705.6	-9.6	4,559.3	5,035.4	-9.5	4,061.0	4,475.1	-9.3	4,401.8	4,829.0	-8.8
Calgary	9,100.3	8,220.4	10.7	9,663.7	8,830.3	9.4	8,422.4	7,694.2	9.5	8,930.0	8,227.4	8.5
Edmonton	5,633.4	5,354.8	5.2	6,051.4	5,775.5	4.8	5,397.9	4,698.8	14.9	5,813.0	5,076.1	14.5
Regina	790.1	846.0	-6.6	882.3	919.9	-4.1	752.9	818.0	-8.0	839.3	877.6	-4.4
Saskatoon	1,184.8	1,314.5	-9.9	1,260.3	1,399.9	-10.0	1,127.7	1,227.0	-8.1	1,195.0	1,299.4	-8.0
Winnipeg	2,961.8	2,842.1	4.2	3,200.2	3,063.1	4.5	2,853.7	2,764.9	3.2	3,085.5	2,975.9	3.7
Hamilton-Burlington	6,308.8	5,373.5	17.4	6,679.6	5,945.0	12.4	5,937.2	5,109.4	16.2	6,283.8	5,663.6	11.0
Kitchener-Waterloo	2,558.2	2,042.0	25.3	2,716.2	2,167.6	25.3	2,367.4	1,858.5	27.4	2,526.5	1,994.1	26.7
London and St Thomas	2,856.0	2,306.9	23.8	3,041.4	2,485.4	22.4	2,657.0	2,152.9	23.4	2,845.4	2,331.7	22.0
Niagara Region	2,500.1	2,059.6	21.4	2,605.5	2,335.5	11.6	2,212.1	1,870.9	18.2	2,298.1	2,117.7	8.5
Ottawa	5,296.4	4,539.8	16.7	5,788.1	4,886.8	18.4	5,065.6	4,369.7	15.9	5,556.2	4,739.7	17.2
Sudbury	494.0	469.9	5.1	534.3	511.4	4.5	456.2	434.9	4.9	492.7	471.6	4.5
Thunder Bay	420.0	396.9	5.8	439.2	422.7	3.9	402.3	375.2	7.2	421.4	401.6	4.9
Greater Toronto <sup>†</sup>	59,947.2	60,323.8	-0.6	61,956.8	64,982.4	-4.7	59,966.2	60,274.2	-0.5	61,956.8	64,982.4	-4.7
Windsor-Essex	1,526.4	1,255.3	21.6	1,633.9	1,353.2	20.7	1,385.5	1,153.9	20.1	1,474.6	1,241.5	18.8
Trois Rivières CMA	155.5	149.3	4.1	161.1	158.1	1.9	131.9	132.1	-0.2	140.1	141.7	-1.1
Montreal CMA	12,260.9	10,945.2	12.0	12,895.5	11,467.3	12.5	11,562.4	10,290.0	12.4	12,219.6	10,834.7	12.8
Gatineau CMA	826.5	745.8	10.8	890.3	805.2	10.6	796.7	712.0	11.9	858.2	771.9	11.2
Quebec CMA	1,502.2	1,425.5	5.4	1,577.0	1,499.0	5.2	1,348.1	1,316.2	2.4	1,423.7	1,392.4	2.2
Saguenay CMA	153.9	158.0	-2.6	168.4	173.8	-3.1	146.1	146.0	0.1	160.8	161.6	-0.5
Sherbrooke CMA	358.9	363.4	-1.2	369.7	381.2	-3.0	317.7	313.2	1.4	331.1	333.1	-0.6
Saint John	295.8	263.3	12.4	311.8	275.3	13.3	273.3	240.7	13.6	289.0	254.1	13.7
Halifax-Dartmouth	1,220.3	1,179.0	3.5	1,336.7	1,267.2	5.5	1,154.6	1,109.7	4.0	1,264.5	1,195.6	5.8
Newfoundland & Labrador	742.1	818.9	-9.4	750.9	840.9	-10.7	704.7	818.6	-13.9	715.6	813.0	-12.0
Canada	205,634.7	206,089.0	-0.2	217,912.1	220,667.2	-1.2	196,446.9	197,380.8	-0.5	208,595.2	211,734.6	-1.5

in millions of dollars

<sup>†</sup>Detailed data for the Toronto Real Estate Board (TREB) market area can be found at http://www.torontorealestateboard.com/market\_news/market\_watch/index.htm

<sup>&</sup>lt;sup>1</sup> Total = Residential + Non-residential

<sup>&</sup>lt;sup>2</sup> Seasonally adjusted

<sup>&</sup>lt;sup>3</sup> Not seasonally adjusted

### Sales Activity over MLS® Systems of Select Canadian Real Estate Boards & Associations September 2017

Year to date

			То	tal¹					Resid	lential		
		s.a.²			nsa³			s.a.²			nsa³	
Sales Activity	Sep 2017 YTD	Sep 2016 YTD	percentage change	Sep 2017 YTD	Sep 2016 YTD	percentage change	Sep 2017 YTD	Sep 2016 YTD	percentage change	Sep 2017 YTD	Sep 2016 YTD	percentage change
Fraser Valley	16,363	19,342	-15.4	17,528	20,436	-14.2	15,659	18,594	-15.8	16,790	19,599	-14.3
Greater Vancouver	27,426	33,760	-18.8	29,268	35,286	-17.1	26,782	33,093	-19.1	28,631	34,598	-17.2
Victoria	6,675	8,274	-19.3	7,147	8,817	-18.9	6,289	7,783	-19.2	6,772	8,331	-18.7
Calgary	18,818	17,462	7.8	20,027	18,685	7.2	17,998	16,747	7.5	18,982	17,773	6.8
Edmonton	15,019	14,328	4.8	15,892	15,279	4.0	14,163	12,697	11.5	15,264	13,674	11.6
Regina	2,490	2,638	-5.6	2,749	2,877	-4.4	2,401	2,591	-7.3	2,624	2,739	-4.2
Saskatoon	3,496	3,726	-6.2	3,718	3,971	-6.4	3,328	3,619	-8.0	3,523	3,767	-6.5
Winnipeg	10,232	10,275	-0.4	10,989	11,000	-0.1	9,684	9,708	-0.2	10,406	10,412	-0.1
Hamilton-Burlington	10,981	11,098	-1.1	11,405	12,147	-6.1	10,516	10,669	-1.4	10,893	11,664	-6.6
Kitchener-Waterloo	5,375	5,198	3.4	5,610	5,522	1.6	5,084	4,923	3.3	5,348	5,244	2.0
London and St Thomas	8,619	8,126	6.1	9,018	8,739	3.2	8,249	7,784	6.0	8,625	8,377	3.0
Niagara Region	6,321	6,519	-3.0	6,453	7,259	-11.1	5,724	6,033	-5.1	5,858	6,681	-12.3
Ottawa	13,439	12,298	9.3	14,582	13,153	10.9	12,924	11,796	9.6	14,033	12,676	10.7
Sudbury	1,978	1,949	1.5	2,108	2,094	0.7	1,785	1,749	2.1	1,882	1,869	0.7
Thunder Bay	1,844	1,876	-1.7	1,897	1,974	-3.9	1,728	1,736	-0.5	1,759	1,820	-3.4
Greater Toronto <sup>†</sup>	71,514	84,523	-15.4	73,736	90,072	-18.1	71,840	84,415	-14.9	73,736	90,072	-18.1
Windsor-Essex	5,924	5,674	4.4	6,199	6,051	2.4	5,481	5,250	4.4	5,714	5,611	1.8
Trois Rivières CMA	896	926	-3.2	946	980	-3.5	829	843	-1.7	879	897	-2.0
Montreal CMA	32,965	30,770	7.1	34,740	32,463	7.0	31,817	29,704	7.1	33,667	31,365	7.3
Gatineau CMA	3,281	3,090	6.2	3,511	3,310	6.1	3,122	2,924	6.8	3,345	3,150	6.2
Quebec CMA	5,472	5,289	3.5	5,700	5,513	3.4	5,170	5,037	2.6	5,405	5,257	2.8
Saguenay CMA	825	841	-1.9	907	926	-2.1	789	803	-1.7	865	887	-2.5
Sherbrooke CMA	1,465	1,470	-0.3	1,542	1,559	-1.1	1,318	1,327	-0.7	1,388	1,409	-1.5
Saint John	1,773	1,628	8.9	1,876	1,727	8.6	1,542	1,423	8.4	1,634	1,516	7.8
Halifax-Dartmouth	4,280	4,157	3.0	4,626	4,414	4.8	3,980	3,892	2.3	4,314	4,151	3.9
Newfoundland & Labrador	3,021	3,188	-5.2	3,019	3,358	-10.1	2,820	3,188	-11.5	2,827	3,134	-9.8
Canada	409,989	427,274	-4.0	431,962	455,322	-5.1	385,662	403,542	-4.4	406,814	430,315	-5.5

<sup>†</sup>Detailed data for the Toronto Real Estate Board (TREB) market area can be found at http://www.torontorealestateboard.com/market\_news/market\_watch/index.htm

<sup>&</sup>lt;sup>1</sup> Total = Residential + Non-residential

<sup>&</sup>lt;sup>2</sup> Seasonally adjusted

<sup>&</sup>lt;sup>3</sup> Not seasonally adjusted

## New Listings over MLS® Systems of Select Canadian Real Estate Boards & Associations September 2017

Year to date

			To	tal¹					Resid	lential		
		s.a. <sup>2</sup>			nsa³			s.a. <sup>2</sup>			nsa³	
New Listings	Sep 2017 YTD	Sep 2016 YTD	percentage change	Sep 2017 YTD	Sep 2016 YTD	percentage change	Sep 2017 YTD	Sep 2016 YTD	percentage change	Sep 2017 YTD	Sep 2016 YTD	percentage change
Fraser Valley	23,164	27,349	-15.3	26,572	29,946	-11.3	21,361	25,116	-15.0	24,420	27,563	-11.4
Greater Vancouver	42,018	48,105	-12.7	47,368	52,770	-10.2	40,198	46,018	-12.6	45,248	50,600	-10.6
Victoria	8,956	10,033	-10.7	10,140	11,168	-9.2	8,136	9,065	-10.2	9,302	10,159	-8.4
Calgary	36,567	34,341	6.5	39,991	37,746	5.9	33,082	31,184	6.1	36,327	34,386	5.6
Edmonton	30,734	30,737	0.0	34,594	34,465	0.4	29,104	26,474	9.9	32,419	29,551	9.7
Regina	6,117	5,500	11.2	7,001	6,530	7.2	5,720	5,285	8.2	6,210	5,782	7.4
Saskatoon	10,260	10,196	0.6	11,109	11,193	-0.8	9,483	9,661	-1.8	9,953	10,072	-1.2
Winnipeg	17,607	18,030	-2.3	19,470	20,030	-2.8	15,725	16,154	-2.7	17,438	17,967	-2.9
Hamilton-Burlington	15,948	13,850	15.1	17,740	15,430	15.0	14,859	12,790	16.2	16,598	14,307	16.0
Kitchener-Waterloo	7,131	6,686	6.7	8,034	7,395	8.6	6,503	5,965	9.0	7,369	6,640	11.0
London and St Thomas	11,511	13,728	-16.1	12,298	14,901	-17.5	10,627	11,806	-10.0	11,506	12,926	-11.0
Niagara Region	8,752	7,997	9.4	9,541	9,147	4.3	7,560	6,949	8.8	8,292	7,935	4.5
Ottawa	22,288	25,080	-11.1	25,118	27,776	-9.6	20,231	22,818	-11.3	22,863	25,463	-10.2
Sudbury	4,401	4,578	-3.9	4,806	4,987	-3.6	3,396	3,545	-4.2	3,741	3,905	-4.2
Thunder Bay	2,930	3,054	-4.1	3,230	3,342	-3.4	2,492	2,574	-3.2	2,765	2,869	-3.6
Greater Toronto <sup>†</sup>	127,532	115,181	10.7	143,467	126,802	13.1	127,478	114,702	11.1	143,467	126,802	13.1
Windsor-Essex	8,585	8,772	-2.1	9,276	9,401	-1.3	7,123	7,195	-1.0	7,823	7,826	0.0
Trois Rivières CMA	1,621	1,644	-1.4	1,695	1,706	-0.6	1,424	1,438	-1.0	1,490	1,498	-0.5
Montreal CMA	55,341	57,724	-4.1	58,441	61,084	-4.3	51,854	54,270	-4.5	54,789	57,402	-4.6
Gatineau CMA	6,877	7,022	-2.1	7,469	7,718	-3.2	6,091	6,375	-4.5	6,607	6,963	-5.1
Quebec CMA	10,940	11,231	-2.6	11,354	11,724	-3.2	9,941	10,165	-2.2	10,319	10,648	-3.1
Saguenay CMA	1,985	2,009	-1.2	2,163	2,187	-1.1	1,787	1,798	-0.6	1,956	1,967	-0.6
Sherbrooke CMA	2,758	3,156	-12.6	2,863	3,280	-12.7	2,362	2,633	-10.3	2,436	2,727	-10.7
Saint John	4,223	4,197	0.6	4,715	4,750	-0.7	3,069	3,182	-3.6	3,477	3,615	-3.8
Halifax-Dartmouth	7,809	8,571	-8.9	8,946	9,626	-7.1	6,607	7,344	-10.0	7,627	8,293	-8.0
Newfoundland & Labrador	9,907	8,256	20.0	10,881	10,763	1.1	8,090	8,269	-2.2	8,896	8,811	1.0
Canada	719,433	728,047	-1.2	798,299	802,335	-0.5	644,916	648,478	-0.5	716,580	713,726	0.4

<sup>†</sup>Detailed data for the Toronto Real Estate Board (TREB) market area can be found at http://www.torontorealestateboard.com/market\_news/market\_watch/index.htm

<sup>&</sup>lt;sup>1</sup> Total = Residential + Non-residential

<sup>&</sup>lt;sup>2</sup> Seasonally adjusted

<sup>&</sup>lt;sup>3</sup> Not seasonally adjusted

### Average Sale Price over MLS® Systems of Select Canadian Real Estate Boards & Associations September 2017

Year to date

			To	tal¹					Resid	lential		
		s.a.²			nsa³			s.a.²			nsa³	
Average Price*	Sep 2017 YTD	Sep 2016 YTD	percentage change	Sep 2017 YTD	Sep 2016 YTD	percentage change	Sep 2017 YTD	Sep 2016 YTD	percentage change	Sep 2017 YTD	Sep 2016 YTD	percentage change
Fraser Valley	685,500	674,381	1.6	700,479	689,200	1.6	684,388	675,147	1.4	698,181	688,328	1.4
Greater Vancouver	1,005,557	1,022,137	-1.6	1,026,674	1,038,187	-1.1	1,004,211	1,017,587	-1.3	1,026,107	1,036,951	-1.0
Victoria	630,292	562,862	12.0	637,926	571,100	11.7	643,812	572,694	12.4	649,999	579,645	12.1
Calgary	481,351	470,927	2.2	482,536	472,588	2.1	467,308	460,047	1.6	470,444	462,917	1.6
Edmonton	377,344	373,192	1.1	380,781	378,005	0.7	375,083	366,487	2.3	380,832	371,226	2.6
Regina	321,344	320,045	0.4	320,950	319,730	0.4	314,188	314,633	-0.1	319,862	320,427	-0.2
Saskatoon	340,199	353,119	-3.7	338,979	352,535	-3.8	336,805	339,386	-0.8	339,193	344,955	-1.7
Winnipeg	288,037	274,727	4.8	291,220	278,460	4.6	292,419	282,681	3.4	296,513	285,812	3.7
Hamilton-Burlington	574,514	482,832	19.0	585,677	489,417	19.7	563,885	477,903	18.0	576,866	485,560	18.8
Kitchener-Waterloo	479,955	389,701	23.2	484,170	392,538	23.3	467,522	378,640	23.5	472,421	380,265	24.2
London and St Thomas	332,511	284,072	17.1	337,257	284,398	18.6	323,649	276,391	17.1	329,902	278,340	18.5
Niagara Region	396,000	314,249	26.0	403,763	321,742	25.5	386,865	309,763	24.9	392,302	316,975	23.8
Ottawa	391,545	367,224	6.6	396,935	371,537	6.8	390,070	368,415	5.9	395,938	373,912	5.9
Sudbury	250,875	239,730	4.6	253,442	244,242	3.8	257,628	246,791	4.4	261,797	252,333	3.8
Thunder Bay	226,617	206,603	9.7	231,509	214,114	8.1	232,798	212,479	9.6	239,585	220,661	8.6
Greater Toronto <sup>†</sup>	825,822	708,686	16.5	840,252	721,450	16.5	825,924	708,629	16.6	840,252	721,450	16.5
Windsor-Essex	258,991	222,366	16.5	263,581	223,631	17.9	253,118	218,162	16.0	258,073	221,262	16.6
Trois Rivières CMA	170,743	162,096	5.3	n/a	n/a	-	160,987	159,274	1.1	160,714	158,640	1.3
Montreal CMA	375,371	359,008	4.6	n/a	n/a	-	366,948	348,998	5.1	365,688	346,610	5.5
Gatineau CMA	252,715	242,096	4.4	n/a	n/a	-	255,402	243,867	4.7	257,006	245,460	4.7
Quebec CMA	277,934	271,771	2.3	n/a	n/a	-	263,711	264,517	-0.3	263,469	264,664	-0.5
Saguenay CMA	182,511	188,702	-3.3	n/a	n/a	-	184,753	182,118	1.4	187,258	182,660	2.5
Sherbrooke CMA	243,233	249,221	-2.4	n/a	n/a	-	241,130	234,899	2.7	238,698	232,837	2.5
Saint John	165,218	158,623	4.2	166,216	159,421	4.3	175,790	166,473	5.6	176,886	167,630	5.5
Halifax-Dartmouth	283,731	282,348	0.5	288,944	287,075	0.7	288,012	283,609	1.6	293,124	288,027	1.8
Newfoundland & Labrador	246,148	257,304	-4.3	248,731	250,406	-0.7	250,850	257,534	-2.6	253,139	259,413	-2.4
Canada	498,586	480,307	3.8	504,471	484,640	4.1	506,091	487,120	3.9	512,753	492,046	4.2

<sup>\*</sup> Weighted residential average prices for Quebec (provided by Québec Federation of Real Estate Boards); does not affect weighted and unweighted national average price calculations. Information on Quebec's weighted average price calculation can be found at: http://www.fciq.ca/pdf/Carrefour/definitions/en/prix\_moyen\_pondere\_a.pdf

Detailed data for the Toronto Real Estate Board (TREB) market area can be found at http://www.torontorealestateboard.com/market\_news/market\_watch/index.htm

<sup>&</sup>lt;sup>1</sup> Total = Residential + Non-residential

<sup>&</sup>lt;sup>2</sup> Seasonally adjusted

<sup>&</sup>lt;sup>3</sup> Not seasonally adjusted

### Sales as a Percentage of New Listings over MLS® Systems of Select Canadian Real Estate Boards & Associations September 2017

Year to date

			То	tal <sup>1</sup>					Resid	lential		
		s.a. <sup>2</sup>			nsa³			s.a. <sup>2</sup>			nsa³	
Sales as a Percentage of New Listings	Sep 2017 YTD	Sep 2016 YTD	change	Sep 2017 YTD	Sep 2016 YTD	change	Sep 2017 YTD	Sep 2016 YTD	change	Sep 2017 YTD	Sep 2016 YTD	change
Fraser Valley	70.6	70.7	-0.1	66.0	68.2	-2.2	73.3	74.0	-0.7	68.8	71.1	-2.3
Greater Vancouver	65.3	70.2	-4.9	61.8	66.9	-5.1	66.6	71.9	-5.3	63.3	68.4	-5.1
Victoria	74.5	82.5	-8.0	70.5	78.9	-8.4	77.3	85.9	-8.6	72.8	82.0	-9.2
Calgary	51.5	50.8	0.7	50.1	49.5	0.6	54.4	53.7	0.7	52.3	51.7	0.6
Edmonton	48.9	46.6	2.3	45.9	44.3	1.6	48.7	48.0	0.7	47.1	46.3	0.8
Regina	40.7	48.0	-7.3	39.3	44.1	-4.8	42.0	49.0	-7.0	42.3	47.4	-5.1
Saskatoon	34.1	36.5	-2.4	33.5	35.5	-2.0	35.1	37.5	-2.4	35.4	37.4	-2.0
Winnipeg	58.1	57.0	1.1	56.4	54.9	1.5	61.6	60.1	1.5	59.7	58.0	1.7
Hamilton-Burlington	68.9	80.1	-11.2	64.3	78.7	-14.4	70.8	83.4	-12.6	65.6	81.5	-15.9
Kitchener-Waterloo	75.4	77.7	-2.3	69.8	74.7	-4.9	78.2	82.5	-4.3	72.6	79.0	-6.4
London and St Thomas	74.9	59.2	15.7	73.3	58.6	14.7	77.6	65.9	11.7	75.0	64.8	10.2
Niagara Region	72.2	81.5	-9.3	67.6	79.4	-11.8	75.7	86.8	-11.1	70.6	84.2	-13.6
Ottawa	60.3	49.0	11.3	58.1	47.4	10.7	63.9	51.7	12.2	61.4	49.8	11.6
Sudbury	44.9	42.6	2.3	43.9	42.0	1.9	52.6	49.3	3.3	50.3	47.9	2.4
Thunder Bay	62.9	61.4	1.5	58.7	59.1	-0.4	69.3	67.4	1.9	63.6	63.4	0.2
Greater Toronto <sup>†</sup>	56.1	73.4	-17.3	51.4	71.0	-19.6	56.4	73.6	-17.2	51.4	71.0	-19.6
Windsor-Essex	69.0	64.7	4.3	66.8	64.4	2.4	76.9	73.0	3.9	73.0	71.7	1.3
Trois Rivières CMA	55.3	56.3	-1.0	55.8	57.4	-1.6	58.2	58.6	-0.4	59.0	59.9	-0.9
Montreal CMA	59.6	53.3	6.3	59.4	53.1	6.3	61.4	54.7	6.7	61.4	54.6	6.8
Gatineau CMA	47.7	44.0	3.7	47.0	42.9	4.1	51.3	45.9	5.4	50.6	45.2	5.4
Quebec CMA	50.0	47.1	2.9	50.2	47.0	3.2	52.0	49.6	2.4	52.4	49.4	3.0
Saguenay CMA	41.6	41.9	-0.3	41.9	42.3	-0.4	44.2	44.7	-0.5	44.2	45.1	-0.9
Sherbrooke CMA	53.1	46.6	6.5	53.9	47.5	6.4	55.8	50.4	5.4	57.0	51.7	5.3
Saint John	42.0	38.8	3.2	39.8	36.4	3.4	50.2	44.7	5.5	47.0	41.9	5.1
Halifax-Dartmouth	54.8	48.5	6.3	51.7	45.9	5.8	60.2	53.0	7.2	56.6	50.1	6.5
Newfoundland & Labrador	30.5	38.6	-8.1	27.7	31.2	-3.5	34.9	38.6	-3.7	31.8	35.6	-3.8
Canada	57.0	58.7	-1.7	54.1	56.7	-2.6	59.8	62.2	-2.4	56.8	60.3	-3.5

<sup>†</sup>Detailed data for the Toronto Real Estate Board (TREB) market area can be found at http://www.torontorealestateboard.com/market\_news/market\_watch/index.htm

<sup>&</sup>lt;sup>1</sup> Total = Residential + Non-residential

<sup>&</sup>lt;sup>2</sup> Seasonally adjusted

<sup>&</sup>lt;sup>3</sup> Not seasonally adjusted

### Dollar Volume & Sales Activity over MLS® Systems of Canadian Real Estate Boards & Associations September 2017

			Tot	tal¹					Resid	ential		
		s.a.²			nsa³			s.a.²			nsa³	
Dollar Volume*	Sep 2017	Aug 2017	monthly percentage change	Sep 2017	Sep 2016	year-over-year percentage change	Sep 2017	Aug 2017	monthly percentage change	Sep 2017	Sep 2016	year-over-year percentage change
British Columbia	7,003.7	6,494.4	7.8	6,076.0	4,751.4	27.9	6,570.9	6,192.3	6.1	5,787.1	4,445.4	30.2
Alberta	1,967.7	1,963.9	0.2	1,964.9	1,995.1	-1.5	1,866.1	1,857.9	0.4	1,845.8	1,826.0	1.1
Saskatchewan	283.2	289.6	-2.2	289.5	332.5	-12.9	254.6	265.9	-4.3	262.4	313.0	-16.2
Manitoba	373.0	361.6	3.2	372.6	363.0	2.6	354.0	340.6	3.9	355.4	352.4	0.8
Ontario	9,566.2	9,191.0	4.1	8,927.3	12,056.7	-26.0	9,255.7	8,856.8	4.5	8,627.4	11,744.3	-26.5
Quebec	2,160.6	2,141.1	0.9	1,838.9	1,761.2	4.4	2,017.1	1,991.6	1.3	1,709.2	1,620.3	5.5
New Brunswick	116.9	113.1	3.4	118.2	111.9	5.7	110.5	105.8	4.4	110.8	102.7	7.9
Nova Scotia	200.6	222.9	-10.0	201.6	238.7	-15.5	188.9	205.1	-7.9	186.8	224.1	-16.6
Prince Edward Island	42.3	47.4	-10.7	47.1	48.4	-2.7	34.6	38.2	-9.4	37.7	37.3	1.0
Newfoundland & Labrador	87.3	91.7	-4.8	98.8	110.0	-10.2	82.1	85.2	-3.6	93.3	105.9	-11.8
Northwest Territories	7.8	11.2	-30.3	8.9	12.5	-28.6	7.1	11.1	-35.7	8.1	12.5	-35.1
Yukon	9.6	10.5	-8.4	12.4	16.1	-22.9	10.0	10.5	-5.1	11.6	16.1	-28.0
Canada	21,818.9	20,938.2	4.2	19,956.2	21,797.5	-8.4	20,751.7	19,961.0	4.0	19,035.7	20,800.0	-8.5

			Tot	tal¹					Resid	lential		
		s.a.²			nsa³			s.a.²			nsa³	
Sales Activity	Sep 2017	Aug 2017	monthly percentage change	Sep 2017	Sep 2016	year-over-year percentage change	Sep 2017	Aug 2017	monthly percentage change	Sep 2017	Sep 2016	year-over-year percentage change
British Columbia	9,644	9,168	5.2	8,923	8,215	8.6	9,075	8,600	5.5	8,344	7,592	9.9
Alberta	4,927	4,846	1.7	4,973	4,963	0.2	4,667	4,624	0.9	4,727	4,611	2.5
Saskatchewan	925	975	-5.1	987	1,112	-11.2	862	892	-3.4	922	1,045	-11.8
Manitoba	1,312	1,244	5.5	1,354	1,350	0.3	1,230	1,156	6.4	1,269	1,274	-0.4
Ontario	17,198	16,836	2.2	16,636	22,361	-25.6	16,413	16,010	2.5	15,761	21,340	-26.1
Quebec	7,294	7,187	1.5	6,332	6,118	3.5	6,805	6,828	-0.3	5,868	5,692	3.1
New Brunswick	742	719	3.2	791	755	4.8	665	642	3.6	695	659	5.5
Nova Scotia	943	1,001	-5.8	1,008	1,095	-7.9	818	882	-7.3	868	958	-9.4
Prince Edward Island	225	247	-8.9	268	291	-7.9	166	182	-8.8	200	221	-9.5
Newfoundland & Labrador	344	369	-6.8	396	454	-12.8	327	340	-3.8	370	429	-13.8
Northwest Territories	19	25	-24.0	22	31	-29.0	17	24	-29.2	21	31	-32.3
Yukon	34	36	-5.6	37	48	-22.9	32	36	-11.1	35	48	-27.1
Canada	43,607	42,653	2.2	41,727	46,793	-10.8	41,077	40,216	2.1	39,080	43,900	-11.0

in millions of dollars

<sup>&</sup>lt;sup>1</sup> Total = Residential + Non-residential

<sup>&</sup>lt;sup>2</sup> Seasonally adjusted

<sup>&</sup>lt;sup>3</sup> Not seasonally adjusted

#### New Listings and Average Sale Price over MLS® Systems of Canadian Real Estate Boards & Associations September 2017

			Tot	tal¹		percentage change Sep 2017 Aug 2017 percentage change Sep 2017 Sep 2016 percentage change   6.4 13,214 12,702 4.0 13,370 12,567   1.5 9,849 9,770 0.8 9,915 9,376   -0.7 2,297 2,355 -2.5 2,296 2,365   1.2 1,982 2,018 -1.8 2,078 2,101   3.4 30,455 27,493 10.8 32,352 30,903   -4.4 12,031 12,134 -0.8 12,274 12,926						
		s.a.²			nsa³			s.a.²			nsa³	
New Listings	Sep 2017	Aug 2017	monthly percentage change	Sep 2017	Sep 2016		Sep 2017	Aug 2017	percentage	Sep 2017	Sep 2016	year-over-year percentage change
British Columbia	14,979	13,971	7.2	14,883	13,984	6.4	13,214	12,702	4.0	13,370	12,567	6.4
Alberta	10,728	10,676	0.5	10,726	10,564	1.5	9,849	9,770	0.8	9,915	9,376	5.7
Saskatchewan	2,722	2,782	-2.2	2,715	2,735	-0.7	2,297	2,355	-2.5	2,296	2,365	-2.9
Manitoba	2,255	2,261	-0.3	2,364	2,336	1.2	1,982	2,018	-1.8	2,078	2,101	-1.1
Ontario	33,014	29,891	10.4	34,738	33,590	3.4	30,455	27,493	10.8	32,352	30,903	4.7
Quebec	13,642	13,662	-0.1	13,934	14,575	-4.4	12,031	12,134	-0.8	12,274	12,926	-5.0
New Brunswick	1,686	1,527	10.4	1,573	1,446	8.8	1,227	1,180	4.0	1,140	1,139	0.1
Nova Scotia	2,014	1,917	5.1	1,912	2,088	-8.4	1,502	1,484	1.2	1,379	1,551	-11.1
Prince Edward Island	387	438	-11.6	351	417	-15.8	265	281	-5.7	249	290	-14.1
Newfoundland & Labrador	1,081	1,130	-4.3	1,066	1,052	1.3	917	873	5.0	904	880	2.7
Northwest Territories	30	30	0.0	25	23	8.7	28	29	-3.4	25	22	13.6
Yukon	49	54	-9.3	46	51	-9.8	45	49	-8.2	42	44	-4.5
Canada	82,587	78,339	5.4	84,333	82,861	1.8	73,812	70,368	4.9	76,024	74,164	2.5

			Tot	tal¹					Resid	ential		
		s.a.²			nsa³			s.a.²			nsa³	
Average Price*	Sep 2017	Aug 2017	monthly percentage change	Sep 2017	Sep 2016	year-over-year percentage change	Sep 2017	Aug 2017	monthly percentage change	Sep 2017	Sep 2016	year-over-year percentage change
British Columbia	723,954	695,214	4.1	680,932	578,378	17.7	728,647	712,927	2.2	693,568	585,538	18.4
Alberta	398,405	402,799	-1.1	395,117	401,992	-1.7	393,777	395,487	-0.4	390,485	396,015	-1.4
Saskatchewan	301,235	295,755	1.9	293,273	299,013	-1.9	289,128	294,686	-1.9	284,625	299,513	-5.0
Manitoba	282,283	287,027	-1.7	275,169	268,899	2.3	285,338	289,271	-1.4	280,026	276,646	1.2
Ontario	547,619	543,492	0.8	536,628	539,186	-0.5	556,219	550,728	1.0	547,389	550,343	-0.5
Quebec	292,869	294,815	-0.7	n/a	n/a	-	294,538	295,521	-0.3	298,115	292,995	1.7
New Brunswick	156,518	155,130	0.9	149,480	148,211	0.9	164,801	161,023	2.3	159,462	155,797	2.4
Nova Scotia	210,080	217,243	-3.3	200,042	217,976	-8.2	224,622	227,552	-1.3	215,209	233,894	-8.0
Prince Edward Island	175,649	177,367	-1.0	175,649	166,309	5.6	188,458	199,845	-5.7	188,458	168,875	11.6
Newfoundland & Labrador	251,247	248,243	1.2	249,501	242,354	2.9	257,530	250,548	2.8	252,265	246,757	2.2
Northwest Territories	404,937	447,334	-9.5	404,937	402,761	0.5	386,125	447,334	-13.7	386,125	402,761	-4.1
Yukon	334,181	314,480	6.3	335,397	335,446	0.0	336,455	303,554	10.8	331,440	335,446	-1.2
Canada	494,931	487,063	1.6	478,257	465,829	2.7	501,335	493,812	1.5	487,095	473,805	2.8

<sup>\*</sup> Provincial weighted residential average price for Quebec (provided by Québec Federation of Real Estate Boards); does not affect weighted and unweighted national average price calculations. Information on Quebec's weighted average price calculation can be found at: http://www.fciq.ca/pdf/Carrefour/definitions/en/prix\_moyen\_pondere\_a.pdf

<sup>&</sup>lt;sup>1</sup> Total = Residential + Non-residential

<sup>&</sup>lt;sup>2</sup> Seasonally adjusted

<sup>&</sup>lt;sup>3</sup> Not seasonally adjusted

### Months of Inventory and Sales as a Percentage of New Listings over MLS® Systems of Canadian Real Estate Boards & Associations September 2017

			Tot	tal¹					Resid	ential		
Sales as a		s.a.²			nsa³			s.a.²			nsa³	
Percentage of New Listings*	Sep 2017	Aug 2017	monthly change	Sep 2017	Sep 2016	year-over-year change	Sep 2017	Aug 2017	monthly change	Sep 2017	Sep 2016	year-over-year change
British Columbia	64.4	65.6	-1.2	65.4	69.7	-4.3	68.7	67.7	1.0	68.9	73.8	-4.9
Alberta	45.9	45.4	0.5	47.3	45.6	1.7	47.4	47.3	0.1	49.3	48.0	1.3
Saskatchewan	34.0	35.0	-1.0	35.9	38.4	-2.5	37.5	37.9	-0.4	39.0	41.1	-2.1
Manitoba	58.2	55.0	3.2	56.6	55.0	1.6	62.1	57.3	4.8	60.0	58.1	1.9
Ontario	52.1	56.3	-4.2	61.1	66.0	-4.9	53.9	58.2	-4.3	63.0	69.4	-6.4
Quebec	53.5	52.6	0.9	52.3	47.4	4.9	56.6	56.3	0.3	55.4	50.2	5.2
New Brunswick	44.0	47.1	-3.1	45.7	41.6	4.1	54.2	54.4	-0.2	53.9	47.6	6.3
Nova Scotia	46.8	52.2	-5.4	47.8	44.0	3.8	54.5	59.4	-4.9	55.0	50.1	4.9
Prince Edward Island	58.1	56.4	1.7	56.1	46.7	9.4	62.6	64.8	-2.2	67.6	57.1	10.5
Newfoundland & Labrador	31.8	32.7	-0.9	30.5	35.8	-5.3	35.7	38.9	-3.2	34.9	40.7	-5.8
Northwest Territories	63.3	83.3	-20.0	66.0	64.8	1.2	60.7	82.8	-22.1	66.6	66.2	0.4
Yukon	69.4	66.7	2.7	76.0	69.7	6.3	71.1	73.5	-2.4	82.1	75.3	6.8
Canada	52.8	54.4	-1.6	56.5	58.0	-1.5	55.7	57.2	-1.5	59.4	61.7	-2.3

			To	tal¹					Resid	lential		
		s.a.²			nsa³			s.a.²			nsa³	
Months of Inventory*	Sep 2017	Aug 2017	monthly change	Sep 2017	Sep 2016	year-over-year change	Sep 2017	Aug 2017	monthly change	Sep 2017	Sep 2016	year-over-year change
British Columbia	2.9	3.0	-0.1	4.3	4.3	0.1	3.0	3.2	-0.2	3.3	3.2	0.1
Alberta	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
Saskatchewan	9.5	9.3	0.2	11.6	10.4	1.2	10.2	10.1	0.1	9.5	8.7	0.8
Manitoba	3.3	3.5	-0.2	4.5	4.7	-0.2	3.5	3.8	-0.3	3.6	3.9	-0.3
Ontario	2.6	2.6	0.0	2.8	3.2	-0.5	2.8	2.7	0.1	2.1	2.5	-0.3
Quebec	9.8	9.8	0.0	12.4	14.1	-1.7	10.5	10.3	0.2	10.7	12.3	-1.6
New Brunswick	7.5	7.7	-0.2	12.8	14.9	-2.1	8.4	8.6	-0.2	8.9	10.9	-2.0
Nova Scotia	7.4	7.0	0.4	13.2	15.3	-2.1	8.6	7.9	0.7	9.1	11.0	-2.0
Prince Edward Island	4.8	4.4	0.4	13.6	16.8	-3.3	6.6	5.9	0.7	7.2	10.3	-3.1
Newfoundland & Labrador	12.2	11.4	0.8	17.7	14.7	3.0	12.8	12.4	0.4	13.1	10.8	2.2
Northwest Territories	6.4	4.6	1.8	6.2	5.4	0.8	7.1	4.8	2.3	5.8	5.1	0.7
Yukon	3.6	3.6	0.0	5.4	7.5	-2.0	3.8	3.6	0.2	4.0	5.9	-1.9
Canada	4.7	4.7	0.0	5.8	6.1	-0.3	5.0	5.0	0.0	4.7	4.9	-0.2

<sup>\*</sup>Actual (not seasonally adjusted) data for sales-to-new listings ratios and months of inventory are based on a 12-month moving average

Note: Due to technical issues the number of months of inventory is not currently available for the province of Alberta.

<sup>&</sup>lt;sup>1</sup> Total = Residential + Non-residential

<sup>&</sup>lt;sup>2</sup> Seasonally adjusted

<sup>&</sup>lt;sup>3</sup> Not seasonally adjusted

# Dollar Volume & Sales Activity over MLS® Systems of Canadian Real Estate Boards & Associations September 2017 Year to date

-9.4

-3.8

17.9

-0.2

750.9

84.8

118.1

217,912.1

			To	tal¹			-12.5 52,910.8 62,373.9 -15.2 57,575.8 66,029.3 7.7 16,969.3 15,264.5 11.2 18,092.9 16,396.0 -5.7 2,416.9 2,593.0 -6.8 2,606.6 2,758.3						
		s.a. <sup>2</sup>			nsa³			s.a.²			nsa³		
Dollar Volume*	Sep 2017 YTD	Sep 2016 YTD	percentage change	Sep 2017 YTD	Sep 2016 YTD		Sep 2017 YTD	Sep 2016 YTD		Sep 2017 YTD	Sep 2016 YTD	percentage change	
British Columbia	55,791.2	65,276.1	-14.5	60,284.4	68,923.3	-12.5	52,910.8	62,373.9	-15.2	57,575.8	66,029.3	-12.8	
Alberta	18,158.8	16,724.0	8.6	19,382.9	17,990.4	7.7	16,969.3	15,264.5	11.2	18,092.9	16,396.0	10.3	
Saskatchewan	2,611.1	2,793.2	-6.5	2,823.8	2,993.6	-5.7	2,416.9	2,593.0	-6.8	2,606.6	2,758.3	-5.5	
Manitoba	3,290.4	3,134.5	5.0	3,543.9	3,382.0	4.8	3,144.0	3,028.1	3.8	3,391.9	3,265.5	3.9	
Ontario	102,493.6	96,806.0	5.9	107,322.0	104,867.1	2.3	99,339.5	94,201.3	5.5	103,958.2	102,210.2	1.7	
Quebec	19,088.2	17,325.1	10.2	20,074.6	18,213.1	10.2	17,762.0	16,130.0	10.1	18,789.6	17,049.2	10.2	
New Brunswick	1,046.1	922.6	13.4	1,125.3	1,028.1	9.5	987.3	865.1	14.1	1,065.2	967.3	10.1	
Nova Scotia	1,868.4	1,778.6	5.1	2,021.9	1,896.9	6.6	1,732.6	1,653.4	4.8	1,877.8	1,769.9	6.1	
Prince Edward Island	355.4	334.4	6.3	379.4	344.4	10.2	297.8	280.4	6.2	324.9	289.2	12.3	

-10.7

-1.4

16.5

-1.2

704.7

74.8

107.2

196,446.9

818.6

77.1

95.3

197,380.8

-13.9

-3.0

12.5

-0.5

715.6

83.7

112.9

208,595.2

813.0

85.7

100.9

211,734.6

-12.0

-2.3

11.9

-1.5

840.9

101.4

220,667.2

86.0

			To	tal¹					Resid	dential		
		s.a.²			nsa³			s.a.²			nsa³	
Sales Activity	Sep 2017 YTD	Sep 2016 YTD	percentage change	Sep 2017 YTD	Sep 2016 YTD	percentage change	Sep 2017 YTD	Sep 2016 YTD	percentage change	Sep 2017 YTD	Sep 2016 YTD	percentage change
British Columbia	81,882	94,704	-13.5	87,532	99,961	-12.4	76,122	88,797	-14.3	81,613	93,799	-13.0
Alberta	44,825	41,877	7.0	47,589	44,796	6.2	42,327	38,781	9.1	45,184	41,545	8.8
Saskatchewan	8,766	9,193	-4.6	9,439	9,810	-3.8	8,246	8,756	-5.8	8,802	9,120	-3.5
Manitoba	11,626	11,625	0.0	12,469	12,454	0.1	10,972	10,953	0.2	11,773	11,758	0.1
Ontario	176,566	187,815	-6.0	184,117	201,513	-8.6	168,226	179,951	-6.5	175,074	193,364	-9.5
Quebec	65,566	61,957	5.8	68,889	65,296	5.5	61,474	58,284	5.5	64,918	61,593	5.4
New Brunswick	6,557	5,936	10.5	7,000	6,588	6.3	5,866	5,286	11.0	6,296	5,910	6.5
Nova Scotia	8,663	8,514	1.8	9,244	8,975	3.0	7,579	7,525	0.7	8,149	7,970	2.2
Prince Edward Island	2,010	1,980	1.5	2,118	2,052	3.2	1,540	1,546	-0.4	1,643	1,608	2.2
Newfoundland & Labrador	3,021	3,188	-5.2	3,019	3,358	-10.1	2,820	3,188	-11.5	2,827	3,134	-9.8
Northwest Territories	190	199	-4.5	213	217	-1.8	183	194	-5.7	211	216	-2.3
Yukon	317	286	10.8	333	302	10.3	307	281	9.3	324	298	8.7
Canada	409,989	427,274	-4.0	431,962	455,322	-5.1	385,662	403,542	-4.4	406,814	430,315	-5.5

in millions of dollars

Newfoundland & Labrador

Northwest Territories

Yukon

Canada

742.1

112.1

205,634.7

77.4

818.9

80.4

95.1

206,089.0

<sup>&</sup>lt;sup>1</sup> Total = Residential + Non-residential

<sup>&</sup>lt;sup>2</sup> Seasonally adjusted

<sup>&</sup>lt;sup>3</sup> Not seasonally adjusted

### New Listings and Average Sale Price over MLS® Systems of Canadian Real Estate Boards & Associations September 2017

Year to date

			To	tal¹					Resid	lential		
		s.a. <sup>2</sup>			nsa³			s.a.²			nsa³	
New Listings	Sep 2017 YTD	Sep 2016 YTD	percentage change	Sep 2017 YTD	Sep 2016 YTD	percentage change	Sep 2017 YTD	Sep 2016 YTD	percentage change	Sep 2017 YTD	Sep 2016 YTD	percentage change
British Columbia	121,897	136,395	-10.6	138,303	150,694	-8.2	107,976	120,904	-10.7	122,918	134,073	-8.3
Alberta	94,160	91,143	3.3	104,636	101,310	3.3	85,950	80,295	7.0	95,457	89,304	6.9
Saskatchewan	24,652	23,686	4.1	27,192	26,467	2.7	22,082	21,759	1.5	23,328	22,852	2.1
Manitoba	20,653	20,970	-1.5	22,866	23,298	-1.9	18,334	18,755	-2.2	20,346	20,827	-2.3
Ontario	288,041	280,759	2.6	322,411	310,632	3.8	265,400	254,909	4.1	298,402	283,760	5.2
Quebec	124,107	128,446	-3.4	131,324	136,124	-3.5	110,147	114,320	-3.7	116,569	121,113	-3.8
New Brunswick	14,371	14,492	-0.8	15,975	16,248	-1.7	10,796	11,251	-4.0	12,111	12,705	-4.7
Nova Scotia	17,507	19,062	-8.2	19,980	21,286	-6.1	13,283	14,711	-9.7	15,288	16,555	-7.7
Prince Edward Island	3,462	4,122	-16.0	3,949	4,702	-16.0	2,227	2,631	-15.4	2,537	2,967	-14.5
Newfoundland & Labrador	9,907	8,256	20.0	10,881	10,763	1.1	8,090	8,269	-2.2	8,896	8,811	1.0
Northwest Territories	280	311	-10.0	327	358	-8.7	276	303	-8.9	319	346	-7.8
Yukon	396	405	-2.2	455	453	0.4	355	371	-4.3	409	413	-1.0
Canada	719,433	728,047	-1.2	798,299	802,335	-0.5	644,916	648,478	-0.5	716,580	713,726	0.4

			To	tal¹					Resid	lential		
		s.a.²			nsa³			s.a.²			nsa³	
Average Price*	Sep 2017 YTD	Sep 2016 YTD	percentage change	Sep 2017 YTD	Sep 2016 YTD	percentage change	Sep 2017 YTD	Sep 2016 YTD	percentage change	Sep 2017 YTD	Sep 2016 YTD	percentage change
British Columbia	678,233	685,249	-1.0	688,713	689,502	-0.1	693,568	699,113	-0.8	705,473	703,945	0.2
Alberta	405,070	399,092	1.5	407,299	401,607	1.4	397,373	391,889	1.4	400,428	394,656	1.5
Saskatchewan	299,972	303,525	-1.2	299,162	305,161	-2.0	291,857	295,054	-1.1	296,140	302,443	-2.1
Manitoba	281,658	267,942	5.1	284,217	271,563	4.7	285,300	275,122	3.7	288,111	277,722	3.7
Ontario	576,447	511,724	12.6	582,901	520,399	12.0	585,858	519,856	12.7	593,796	528,590	12.3
Quebec	293,048	281,255	4.2	n/a	n/a	-	294,303	282,593	4.1	293,762	281,538	4.3
New Brunswick	158,190	153,604	3.0	160,760	156,062	3.0	166,453	161,328	3.2	169,183	163,678	3.4
Nova Scotia	213,411	207,542	2.8	218,728	211,354	3.5	226,144	218,383	3.6	230,432	222,075	3.8
Prince Edward Island	179,730	166,678	7.8	179,142	167,839	6.7	197,014	177,438	11.0	197,728	179,865	9.9
Newfoundland & Labrador	246,148	257,304	-4.3	248,731	250,406	-0.7	250,850	257,534	-2.6	253,139	259,413	-2.4
Northwest Territories	391,208	389,988	0.3	397,908	396,310	0.4	389,739	390,815	-0.3	396,893	396,857	0.0
Yukon	351,256	329,276	6.7	354,656	335,759	5.6	344,074	333,891	3.0	348,571	338,699	2.9
Canada	498,586	480,307	3.8	504,471	484,640	4.1	506,091	487,120	3.9	512,753	492,046	4.2

<sup>\*</sup> Provincial weighted residential average price for Quebec (provided by Québec Federation of Real Estate Boards); does not affect weighted and unweighted national average price calculations. Information on Quebec's weighted average price calculation can be found at: http://www.fciq.ca/pdf/Carrefour/definitions/en/prix\_moyen\_pondere\_a.pdf

<sup>&</sup>lt;sup>1</sup> Total = Residential + Non-residential

<sup>&</sup>lt;sup>2</sup> Seasonally adjusted

<sup>&</sup>lt;sup>3</sup> Not seasonally adjusted

### Months of Inventory and Sales as a Percentage of New Listings over MLS® Systems of Canadian Real Estate Boards & Associations September 2017

Year to date

			To	tal¹		-3.0 70.5 73.4 -2.9 66.4 70.0						
Sales as a		s.a.²			nsa³			s.a.²			nsa³	
Percentage of New Listings	Sep 2017 YTD	Sep 2016 YTD	change	Sep 2017 YTD	Sep 2016 YTD	change	Sep 2017 YTD	Sep 2016 YTD	change	Sep 2017 YTD	Sep 2016 YTD	change
British Columbia	67.2	69.4	-2.2	63.3	66.3	-3.0	70.5	73.4	-2.9	66.4	70.0	-3.6
Alberta	47.6	45.9	1.7	45.5	44.2	1.3	49.2	48.3	0.9	47.3	46.5	0.8
Saskatchewan	35.6	38.8	-3.2	34.7	37.1	-2.4	37.3	40.2	-2.9	37.7	39.9	-2.2
Manitoba	56.3	55.4	0.9	54.5	53.5	1.0	59.8	58.4	1.4	57.9	56.5	1.4
Ontario	61.3	66.9	-5.6	57.1	64.9	-7.8	63.4	70.6	-7.2	58.7	68.1	-9.4
Quebec	52.8	48.2	4.6	52.5	48.0	4.5	55.8	51.0	4.8	55.7	50.9	4.8
New Brunswick	45.6	41.0	4.6	43.8	40.5	3.3	54.3	47.0	7.3	52.0	46.5	5.5
Nova Scotia	49.5	44.7	4.8	46.3	42.2	4.1	57.1	51.2	5.9	53.3	48.1	5.2
Prince Edward Island	58.1	48.0	10.1	53.6	43.6	10.0	69.2	58.8	10.4	64.8	54.2	10.6
Newfoundland & Labrador	30.5	38.6	-8.1	27.7	31.2	-3.5	34.9	38.6	-3.7	31.8	35.6	-3.8
Northwest Territories	67.9	64.0	3.9	65.1	60.6	4.5	66.3	64.0	2.3	66.1	62.4	3.7
Yukon	80.1	70.6	9.5	73.2	66.7	6.5	86.5	75.7	10.8	79.2	72.2	7.0
Canada	57.0	58.7	-1.7	54.1	56.7	-2.6	59.8	62.2	-2.4	56.8	60.3	-3.5

			To	tal¹		0 0.0 3.2 3.0 0.2 3.0 3.0 a - n/a n/a n/a						
		s.a. <sup>2</sup>			nsa³			s.a.²			nsa³	
Months of Inventory	Sep 2017 YTD	Sep 2016 YTD	change	Sep 2017 YTD	Sep 2016 YTD	change	Sep 2017 YTD	Sep 2016 YTD	change	Sep 2017 YTD	Sep 2016 YTD	change
British Columbia	2.9	2.8	0.1	4.0	4.0	0.0	3.2	3.0	0.2	3.0	3.0	0.0
Alberta	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
Saskatchewan	9.4	8.5	0.9	11.3	10.2	1.1	10.0	9.0	1.0	9.3	8.4	0.9
Manitoba	3.4	3.6	-0.2	4.3	4.5	-0.2	3.6	3.9	-0.3	3.5	3.7	-0.2
Ontario	2.0	2.3	-0.3	2.7	3.0	-0.3	2.1	2.4	-0.3	2.2	2.3	-0.1
Quebec	9.8	11.4	-1.6	11.7	13.3	-1.6	10.5	12.1	-1.6	10.1	11.6	-1.5
New Brunswick	7.8	9.8	-2.0	12.1	13.9	-1.8	8.8	11.0	-2.2	8.4	10.2	-1.8
Nova Scotia	7.6	9.4	-1.8	12.3	14.2	-1.9	8.7	10.6	-1.9	8.4	10.3	-1.9
Prince Edward Island	5.3	7.6	-2.3	12.4	15.9	-3.5	7.0	9.8	-2.8	6.5	9.6	-3.1
Newfoundland & Labrador	12.3	11.0	1.3	18.2	15.7	2.5	13.1	11.0	2.1	13.6	11.6	2.0
Northwest Territories	5.7	5.2	0.5	5.9	5.6	0.3	5.9	5.3	0.6	5.5	5.2	0.3
Yukon	3.5	5.7	-2.2	4.9	7.1	-2.2	3.6	5.8	-2.2	3.6	5.6	-2.0
Canada	4.4	4.6	-0.2	5.6	5.8	-0.2	4.6	4.8	-0.2	4.5	4.6	-0.1

<sup>&</sup>lt;sup>1</sup> Total = Residential + Non-residential

Note: Due to technical issues the number of months of inventory is not currently available for the province of Alberta.

Note: Due to changes in local market boundaries and data collection in the province of Quebec, local market and provincial totals for Quebec and Canada after 2000 are not directly comparable with earlier years.

Source: The Canadian Real Estate Association

<sup>&</sup>lt;sup>2</sup> Seasonally adjusted

<sup>&</sup>lt;sup>3</sup> Not seasonally adjusted