

NEWS RELEASE For Immediate Release

December 2019 Market Report

Oakville, ON, January 9, 2020 – According to figures released January 8 by The Oakville, Milton and District Real Estate Board (OMDREB), the number of all property sales increased in December compared to the same period in 2018. Monthly property sales went up by 35, totaling 362 compared to 327 in December 2018.

The total number of new property listings saw a slight drop by 20 this year: 358 new listings in December 2019 compared to 378 in 2018.

"In 2019, December unit sales finished stronger than 2018 for what is typically a month for slower sales activity. The latest year to date market stats are showing that Average Home Prices for the final month of 2019 continued trending with a modest rise of 2.41% in the Oakville area year over year, while Milton's Average Home price rose a significant 5.33%. Inventory in the more active, affordable segments of the market remains to have an impact on sale prices. Dollar volume also points to a strong finish for our 2019 market results," says OMDREB President Richard Weima.

"There is a sense of optimism in the real estate community as we begin this new decade. Any tweaking of the current mortgage rules in the right direction by our Federal government, along with any help provincially, may result in a strong spring real estate market. It could bring more inventory and opportunity for Buyers and Sellers alike."

The dollar volume of all property sales processed through the OMDREB MLS® system saw an increase of over \$9.3 million compared to last year. The figures in December 2019 sat at \$205,078,841 as opposed to \$195,723,224 in December 2018.

Milton's average sale price for the month of December was \$775,187, an increase of 5.33 percent compared to December 2018 at \$735,946. The average sale price in Oakville was \$1,191,094, up 2.41% from \$1,163,066 compared to the same time in 2018.

About The Oakville, Milton and District Real Estate Board (OMDREB)

The Oakville, Milton and District Real Estate Board represents over 1,800 REALTORS® who serve the communities of Oakville, Milton, Halton Hills and the surrounding areas. OMDREB serves its members through a variety of support and services, including professional development, technology and advocacy.

Established in 1954, the Board also champions shelter-based charitable endeavours that are important to the local communities in which its members work and serve. For more information about OMDREB, please visit www.omdreb.on.ca.



December 2019 Market Watch: Milton

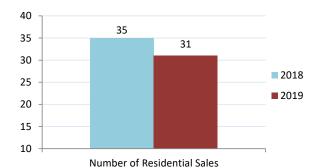


Visual Re-Cap for Milton Market in 2019



3.23% -

\$200,000



† 000 000		\$740,	000
\$800,000	\$619,900		
\$700,000	\		
\$600,000			
\$500,000			■2018
\$400,000			■ 2019
\$300,000			

\$100,000			
Ţ_00,000 ·	Median Sa	ale Price	
\$800,000	\$775,187	\$735,946	
\$700,000			
\$600,000			2018
\$500,000			■ 2019
\$400,000			
	Average	Sale Price	

Re-Cap for Milton Market in 2019				
Average Sale Price	Median Sale Price			
\$735,946	\$740,000			
Residential Type	Units Sold by Type			
Detached	17			
Semi/Link/Townhouse	9			
Condo Apartment/TH	4			
OTHER	1			
TOTAL	31			
Detached Sales in Milton				
Price Range	% of Sales by Price			
\$700,000 - \$799,000	35.29%			
\$800,000 - \$899,000	29.41%			
\$900,000 - \$999,000	17.65%			
\$1,000,000 - \$1,499,999	17.65%			
Semi/Link/Townho	ouse Sales in Milton			
Price Range	% of Sales by Price			
\$600,000 - \$699,000	33.33%			
\$700,000 - \$799,000	55.56%			
Condo Apartment/TH Sales in Milton				
Price Range	% of Sales by Price			
\$500,000 - \$599,000	100.00%			
Other Sales in Milton				
Price Range	% of Sales by Price			
\$600,000 - \$699,000	100.00%			

The median sale price is the midpoint of all sales.

Disclaimer: The information provided herein is deemed

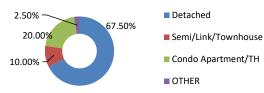
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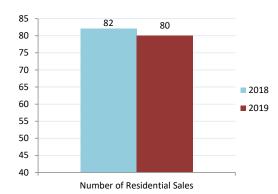
Source: The Oakville, Milton and District Real Estate Board



December 2019 Market Watch: Oakville

Visual Re-Cap for Oakville Market in 2019









Re-Cap for Oa	akville Market in 2019
Average Sale Price	Median Sale Price
\$1,191,094	\$1,020,000
Residential Type	Units Sold by Type
Detached	54
Semi/Link/Townhouse	8
Condo Apartment/TH	16
OTHER	2
TOTAL	80
Detached	d Sales in Oakville
Price Range	% of Sales by Price
\$600,000 - \$699,000	1.85%
\$700,000 - \$799,000	5.56%
\$800,000 - \$899,000	
\$900,000 - \$999,000	11.11%
\$1,000,000 - \$1,499,99	99 37.04%
\$1,500,000 - \$1,999,99	99 12.96%
\$2,000,000 - \$2,499,99	99 12.96%
\$2,500,000 - \$2,999,99	99 3.70%
\$3,000,000 - Above	3.70%
Semi/Link/Tow	nhouse Sales in Oakville
Price Range	% of Sales by Price
\$600,000 - \$699,000	12.50%
\$700,000 - \$799,000	12.50%
\$800,000 - \$899,000	50.00%
\$1,000,000 - \$1,499,99	99 12.50%
Condo Apartmo	ent/TH Sales in Oakville
Price Range	% of Sales by Price
\$350,000 - \$399,999	6.25%
\$400,000 - \$449,999	18.75%
\$450,000 - \$499,999	6.25%
\$500,000 - \$599,000	12.50%
\$600,000 - \$699,000	25.00%
\$700,000 - \$799,000	
7,00,000 - 7,750,000	6.25%
\$800,000 - \$899,000	
\$800,000 - \$899,000	12.50%
\$800,000 - \$899,000 \$900,000 - \$999,000 \$1,000,000 - \$1,499,9	12.50%
\$800,000 - \$899,000 \$900,000 - \$999,000 \$1,000,000 - \$1,499,99 Other S	12.50% 99 6.25% Sales in Oakville % of Sales by Price
\$800,000 - \$899,000 \$900,000 - \$999,000 \$1,000,000 - \$1,499,99	12.50% 99 6.25% Sales in Oakville % of Sales by Price 50.00%

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